

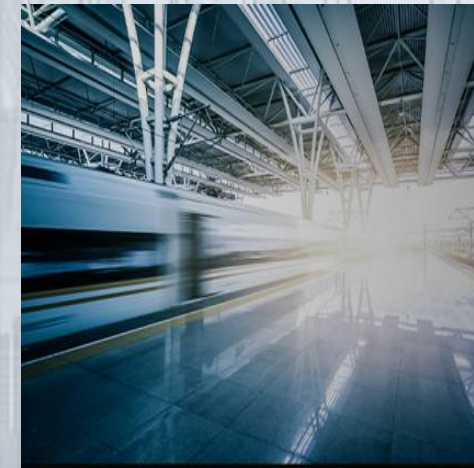


“India is ready and so we are”

Revolutionizing the world of tube

*Tubes from 10*100mm to 1000*1000mm
with 0.50mm to 40mm Thickness*

*Investor presentation
Q1FY27*



Safe Harbour

Except for the historical information contained herein, statements in this presentation and the subsequent discussions, which include words or phrases such as "will", "aim", "will likely result", "would", "believe", "may", "expect", "will continue", "anticipate", "estimate", "intend", "plan", "contemplate", seek to", "future", "objective", "goal", "likely", "project", "should", "potential", "will pursue", and similar expressions of such expressions may constitute "forward-looking statements". These forward looking statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those suggested by the forward-looking statements. These risks and uncertainties include, but are not limited to our ability to successfully implement our strategy, our growth and expansion plans, obtain regulatory approvals, our provisioning policies, technological changes, investment and business income, cash flow projections, our exposure to market risks as well as other risks. The Company does not undertake any obligation to update forward-looking statements to reflect events or circumstances after the date thereof.



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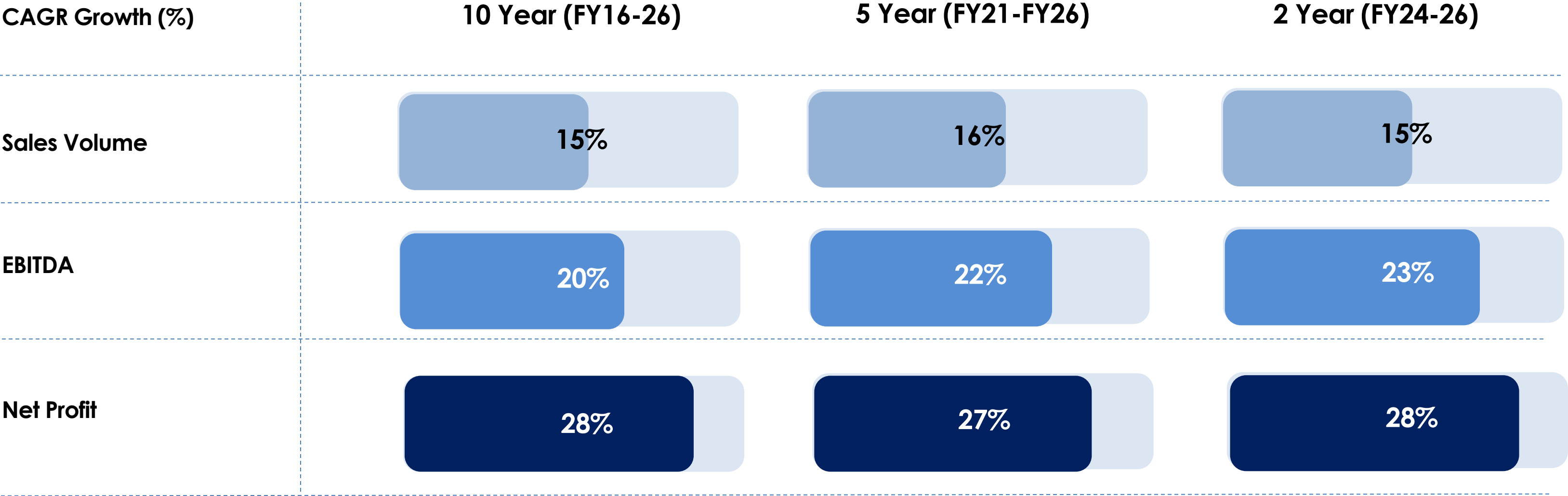
- APL Apollo Overview
- Core Competence
- Structural Steel Tubes Applications
- Business Strategy
- New Initiatives
- ESG Engagement
- Financial Performance
- Team APL Apollo



APL APOLLO OVERVIEW



Architecture Of Returns



APL Apollo at a Glance

01 Leading Structural Steel Tube Brand

14 Brands, Four Product Categories

65% Market Share

5 Million Ton, Structural Steel Capacity



16
Patents



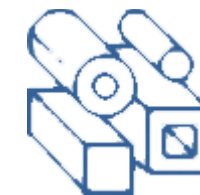
11
plants



3,170
Employees



800+
Distributors



5,000+
Products

*Market share is for FY26

- a COLUMN
- b ALPHA
- c D SECTION
- d OCTAGON
- e FIRE READY
- f NARROW SECTION
- g SMALL SECTION
- h CHAUKHAT
- i WONDOOR
- j HANDRAIL
- k PLANK
- l FENCE
- m BHEEM
- n SIGNATURE
- o COASTGUARD

India's Leading **Building Material Brand**



Our Brands

Apollo Structural

Structural steel construction material:
Residential, Commercial, Infrastructure

**Fabritech, Build, DFT, Column, FireReady, Agri
Plank, Signature, Elegant, Chaukhat**

Apollo Z

Galvanized structural steel construction
material: Residential, Commercial,
Infrastructure

Coated products

CoastGuard, Color, Rooftuff, AluZinc

Apollo Galv

Galvanized steel tubes:
Residential, Commercial, Agri, Industrial

Green, Bheem, Z+

83%

Building Material

13%

Infrastructure

4%

Others

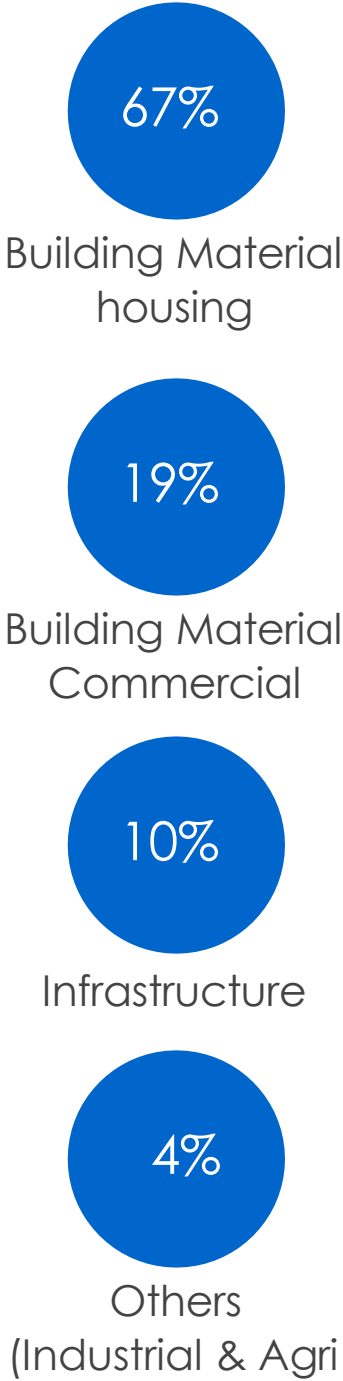
Registered Brands/ Trademarks

95

*Apollo Structural - Hollow Section & Black Round, Apollo Z - Coated & Pre Galvanized (GP), Apollo Galv - Galvanized (GI)

Product Application & Sales Mix

Product Category	Sales Volume Mix (%)	Applications
Apollo Structural		64%
Residential Buildings & Independent Homes	41%	Structural, Piling, Sheds, Handrails, Gates, Fencing, Balcony Grills, Staircase, Light Structures
Infrastructure	10%	Structures for Metros, Airports, Stadiums, Stations etc
Commercial Buildings, Warehouses & Factories	13%	Heavy Equipment for construction
Apollo Z		32%
Residential Buildings & Independent Homes, Commercial Buildings, Warehouses & Factories	26%	Galvanized structural steel tubes for coastal Markets
Commercial Buildings, Warehouses & Factories	6%	
Apollo Galv		4%
Commercial Buildings	1%	Galvanized Structural, Greenhouse Structures, Plumbing, Firefighting
Industrial & agriculture	3%	
Total	100%	

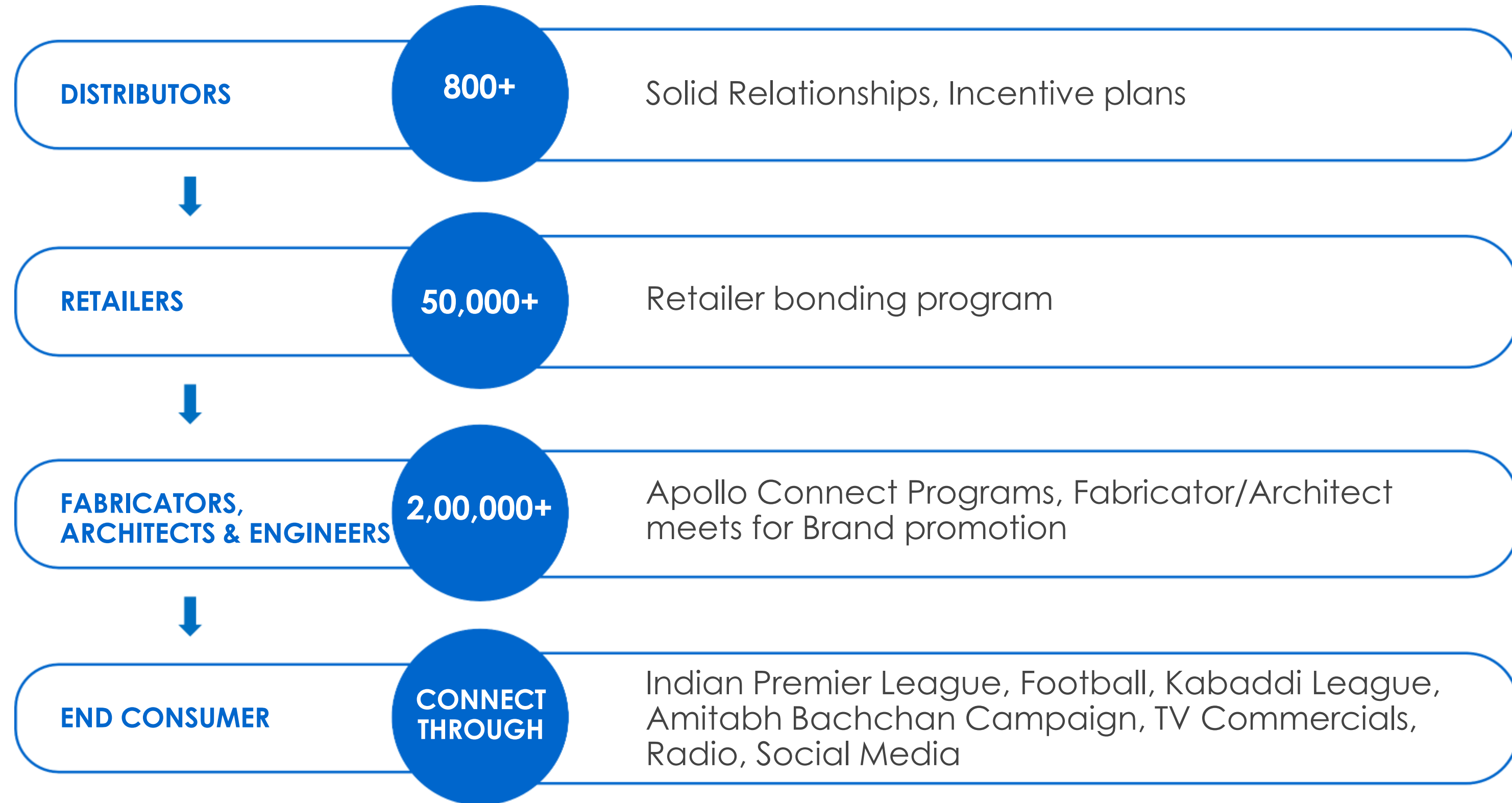


*As per FY26 Sales Volume

Brand Equity



B2C Channel



CORE COMPETENCE



Porter's Five Forces

Threat of Entry

- Scale of 5 Mn ton capacity; wide gap between No. 2 Player
- Vast distribution network (access to 800+ distributors, 50,000 retailers, 200k fabricators)
- Technology advantage (DFT, ILG)
- Lowest cost producer
- (highest profitability in the sector)
- Product range (5,000+ SKUs)
- Lead time to distributors (48hrs delivery)
- Financial strength (doubling capacity every 3rd year without debt)
- Unmatched brand strength

Bargaining power of suppliers

- Company buys 2% of Indian steel production and 10% of Indian HR coil production
- Amongst Top 3 customers for large steel producers
- Company's steel buying price is minimum in structural steel tubing industry

Industry Rivalry

- APL Apollo 65% market share
- Player 2 – 8-9% market share (ancillary business for steel producer)
- Player 3 – 7-8% market share (focus on water transportation and Oil & Gas tubes)
- Player 4 – 4-5% market share (strong player but small in Parent's overall scheme of things)
- Player 5 – 4-5% market share (focused in East market; regional player)
- Player 6 – 2-3% market share (high debt)
- Player 7 – 2% market share (poor profitability)
- Others – 1%

Bargaining power of distributors

- 65% market share in structural steel tubing industry
- Monopoly products (new innovative products)
- APL Apollo distributors can churn capital upto 8x in a year which helps them generate high ROCE

Threat of substitute

- No product can replace structural strength of steel

Our Business MOAT...

Highest no. of products
with 5,000 SKUs

Highest scale with 11 plants
(5 Mn ton capacity)

Largest sales network
(800+ distributors)



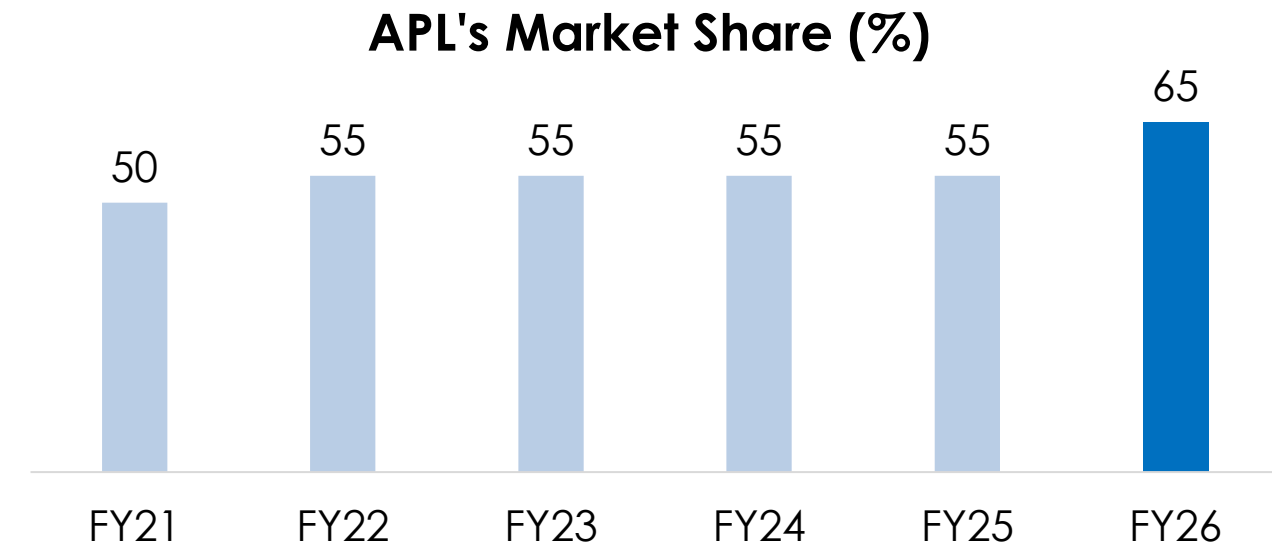
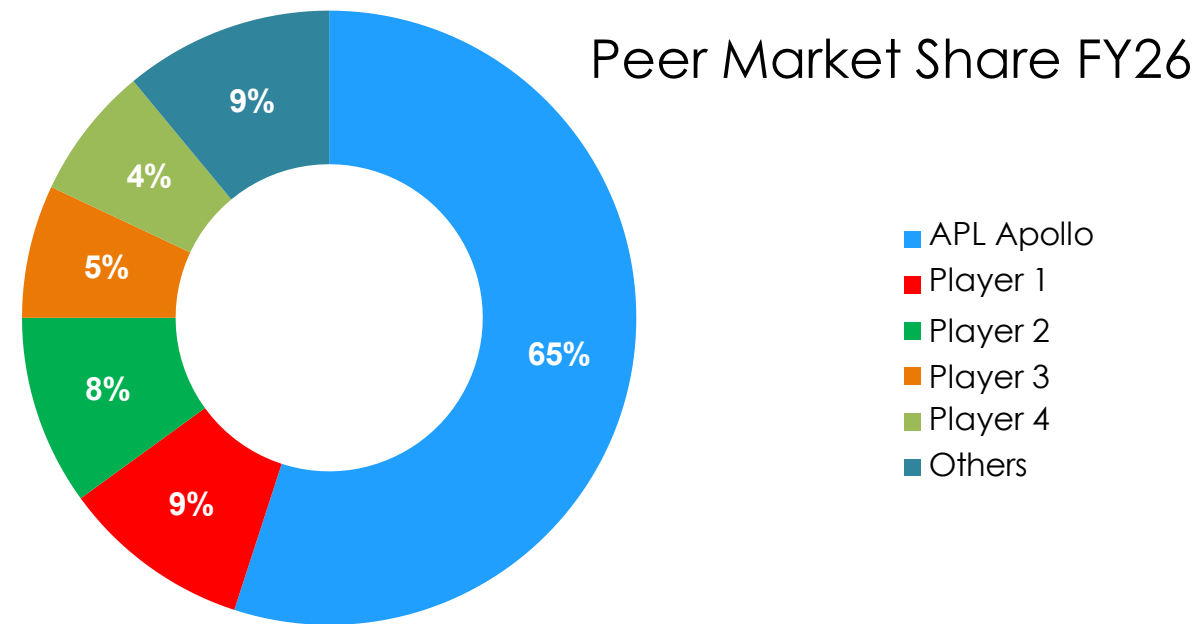
Lowest cost producer (largest
buyer of HR coil)

Premium pricing to peers
(brand strength)

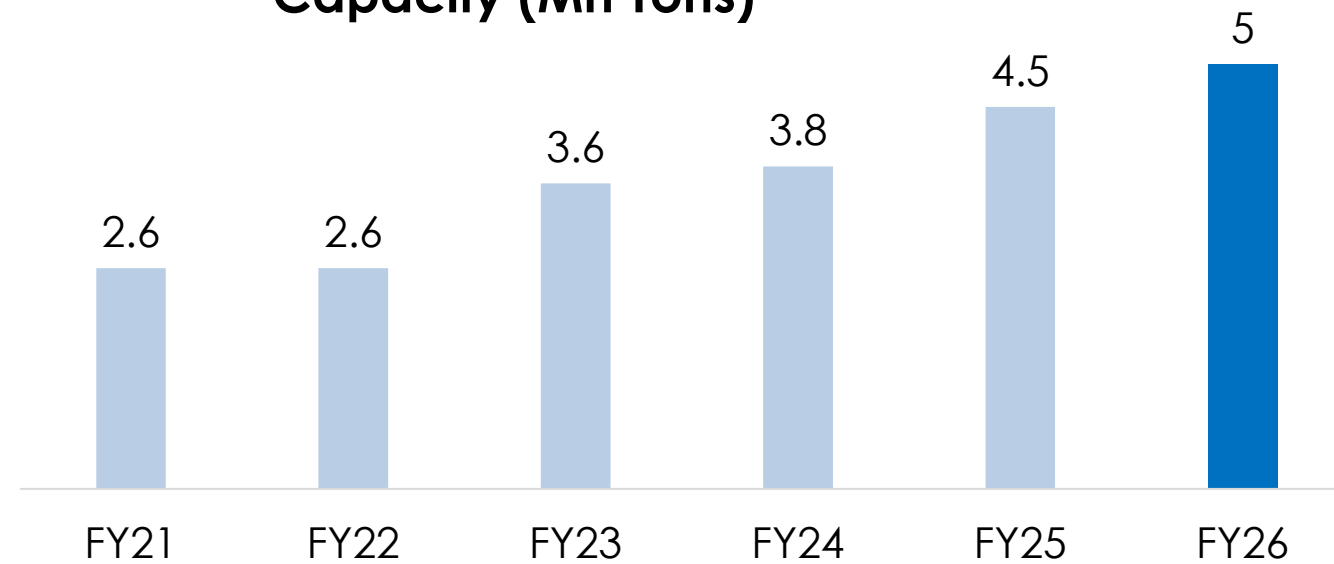
Technology edge & Innovation

Lowest lead time for delivery to
distributors

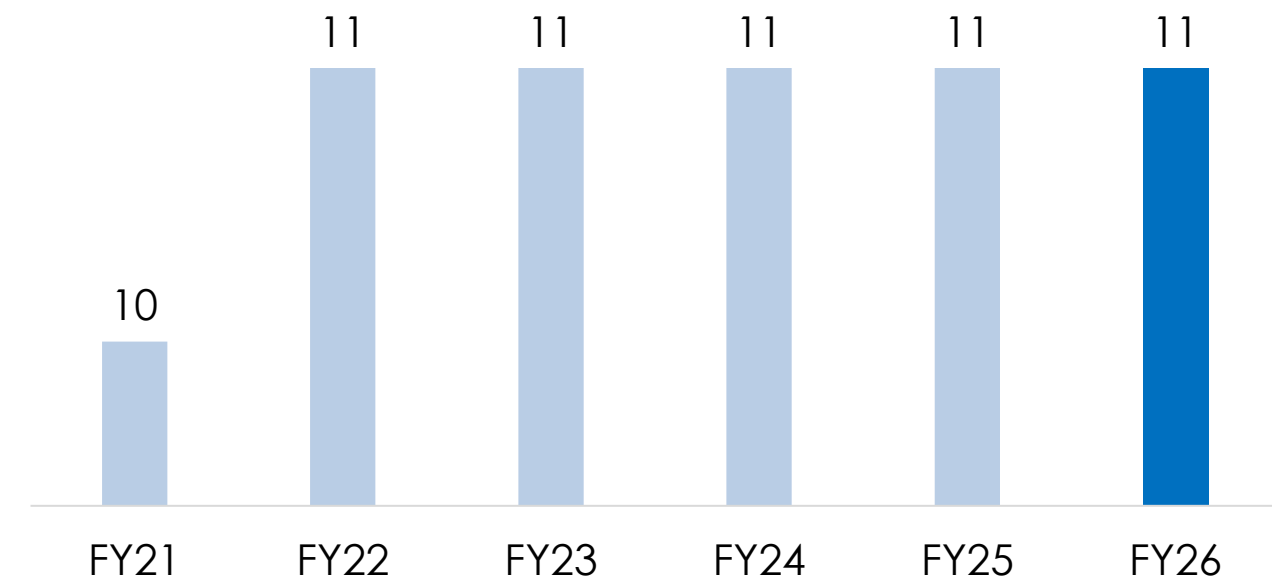
Dominant Leadership



Capacity (Mn Tons)



Number of Plants



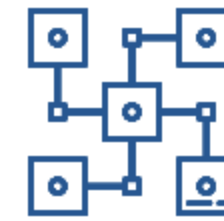
Unique Capabilities



Developed structural
steel
market in India



Technology



Distribution network



Innovative products

First Mover advantage

No.1 Leader; Focused on steel
strength and building material
applications

Direct Forming Technology for big
structural products
In-line Galvanizing to replace
traditional products

B2C channel for last mile
penetration

Ground breaking solutions
Roofing solutions for coastal
market, door frame

Capacity Expansion Plan By FY28

Existing capacity

5 Mn Ton

Structural Steel



Greenfield & Brownfield capacity

2 Mn Ton

- East (Gorakhpur, Siliguri)
- South (Malur)
- Western coastal area



Debottlenecking

1 Mn Ton

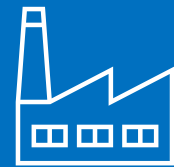
- Plant Modernization
- Replacement of conventional mills with faster and more efficient mills



Total capacity

**8 Mn Ton
Structural Steel**

Market Leadership



Highest Sales price point

APL Apollo Brand

- Brand Equity
- 5000+ SKU's
- High EBITDA margin
- Superior servicing



Lowest Sales price point

SG Brand

- Market share expansion
- Take market from sponge iron pipes
- Compete with smaller & regional players

800+

Dealers

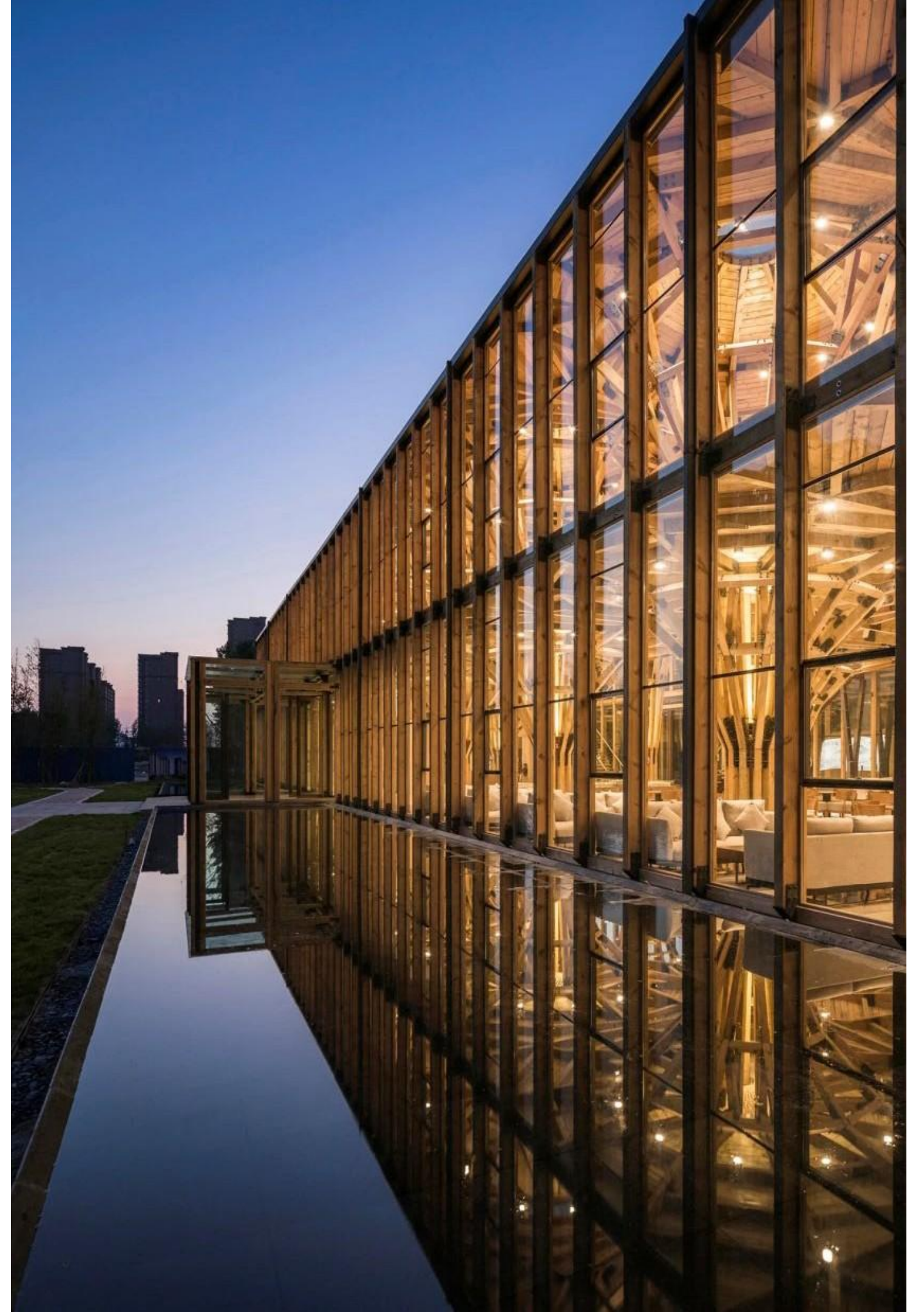
50,000+

Retailers

200,000+

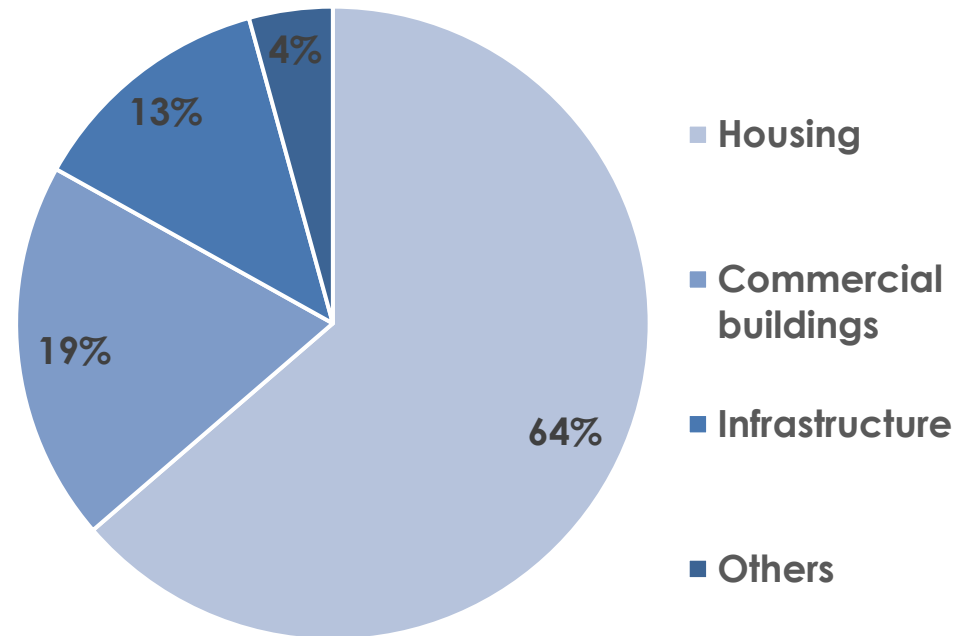
Fabricators

DEMAND DRIVERS



Structural Steel Tube Applications

Application Mix



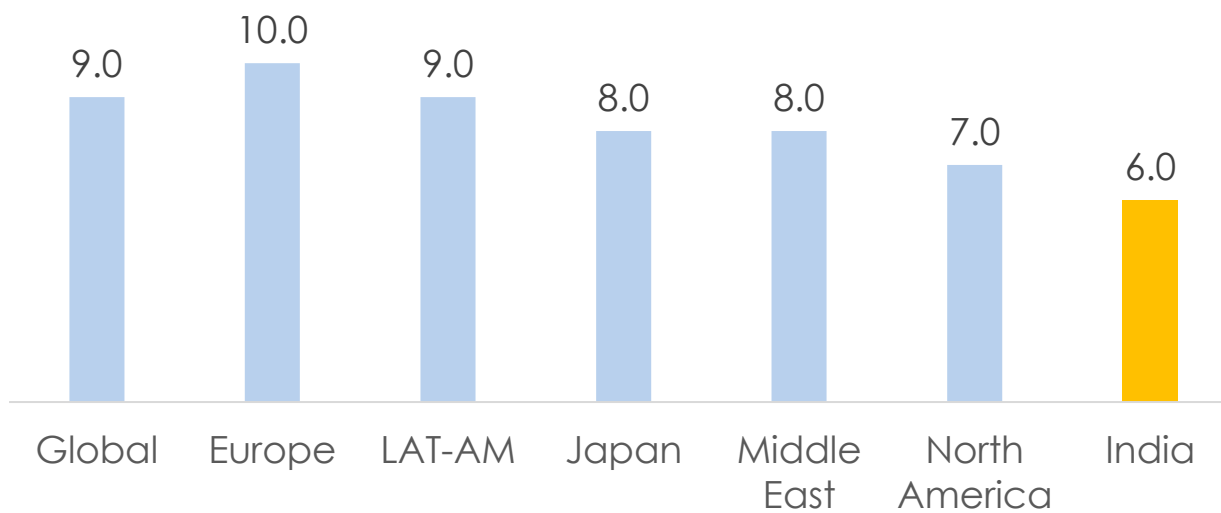
APL APOLLO TUBES



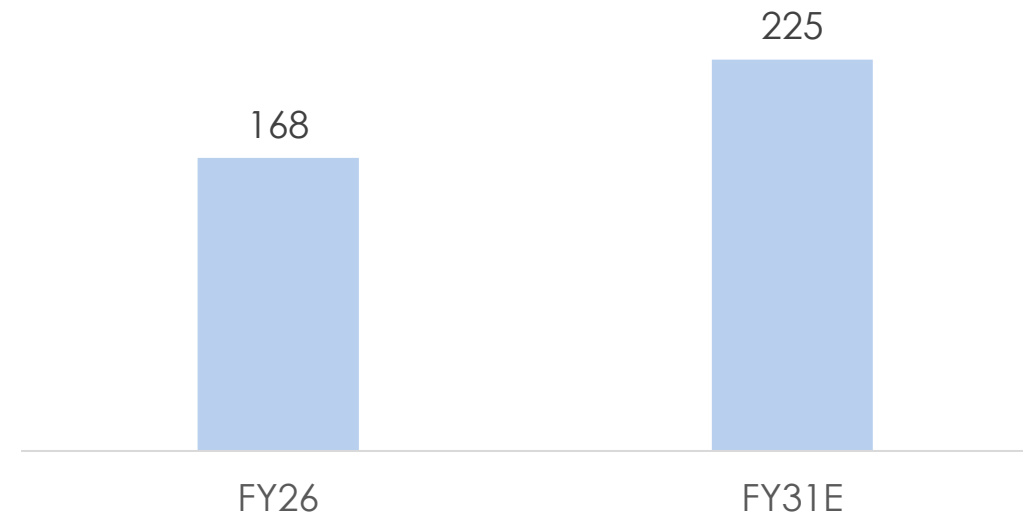
*As per FY26 revenue

India Structural Steel Tube Market Potential

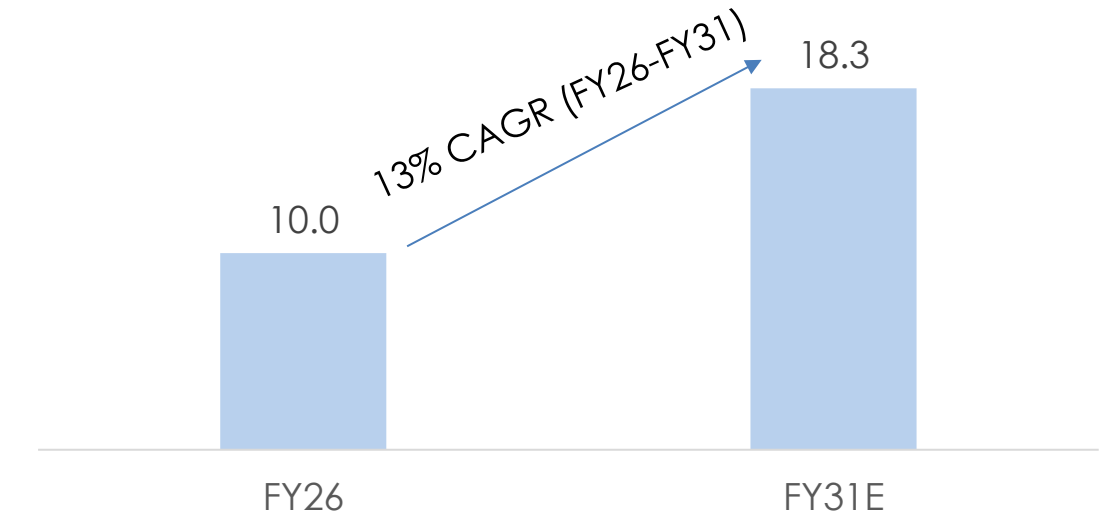
Structural steel tubes as % of steel market (FY26)



Total steel consumption in India (Mn Ton)

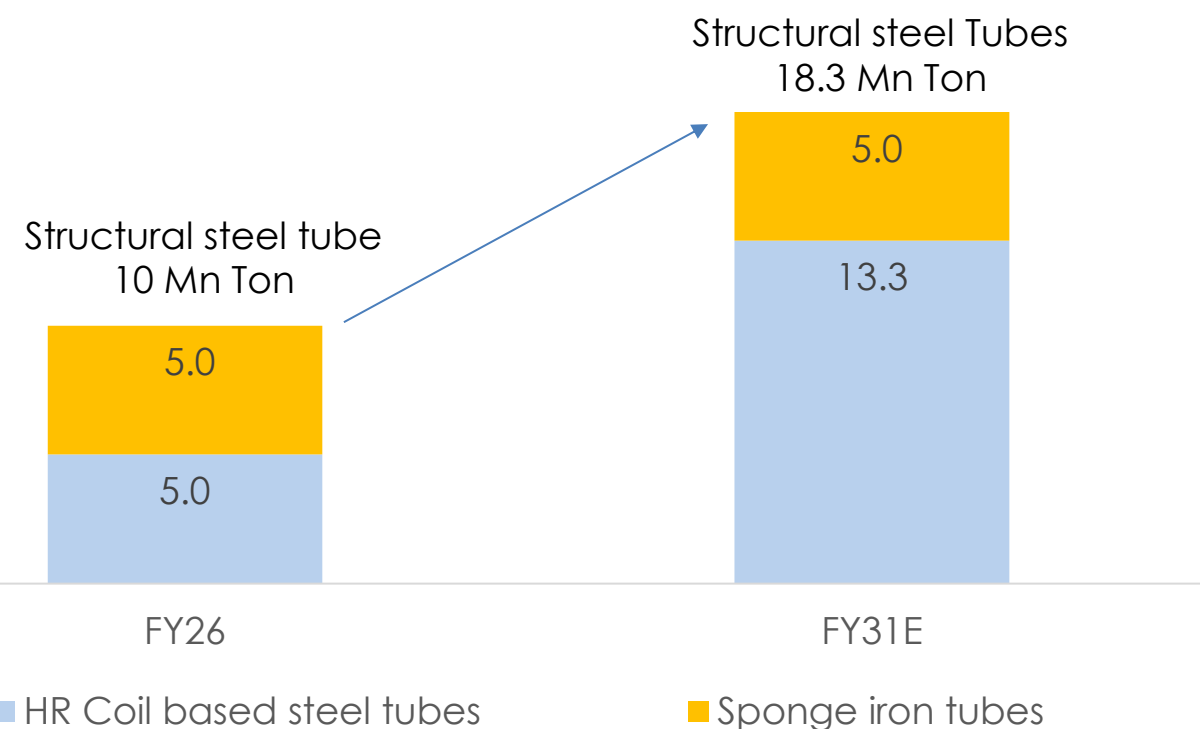


Structural steel tubes in India (Mn Ton)



Assuming structural steel tube market share (percentage of steel consumption) will increase to 8% by FY31 from 6% in FY26

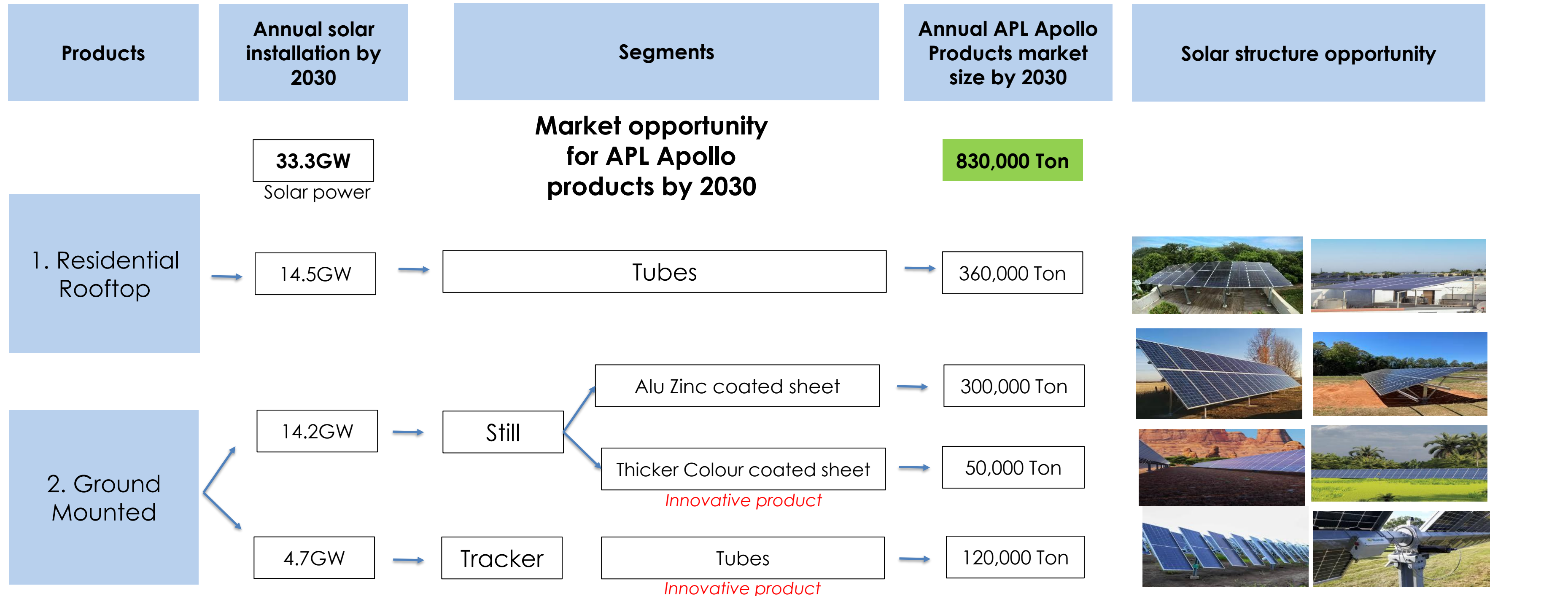
Structural steel tube market share (Mn Ton)



HR Coil based steel tube market (APL Apollo's addressable market) to grow faster vs sponge iron tube market due to:

- Superior quality
- Better cost efficiencies for blast furnace HRC mills over local/unorganized sponge iron melting mills
- Commissioning of new blast furnace HRC mills in next 3-4 years which will increase supply of HR coil in India
- Pollution concerns emerging from local/unorganized sponge iron melting mills

Solar structure opportunity for structural tubes



Why structural steel tube is a preferred solution

Cost Effective,
Eco-Friendly

Higher
Strength

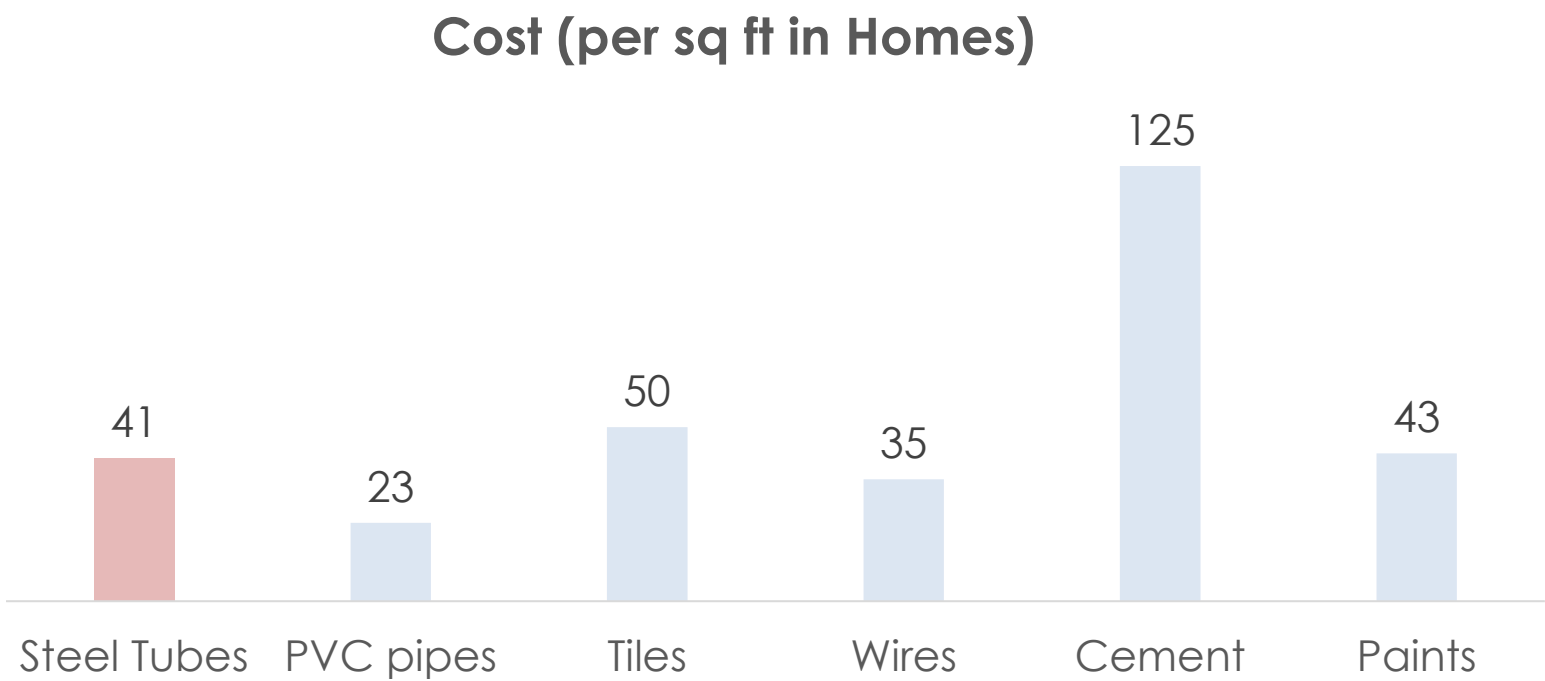
Faster
Construction

Lower steel
consumption

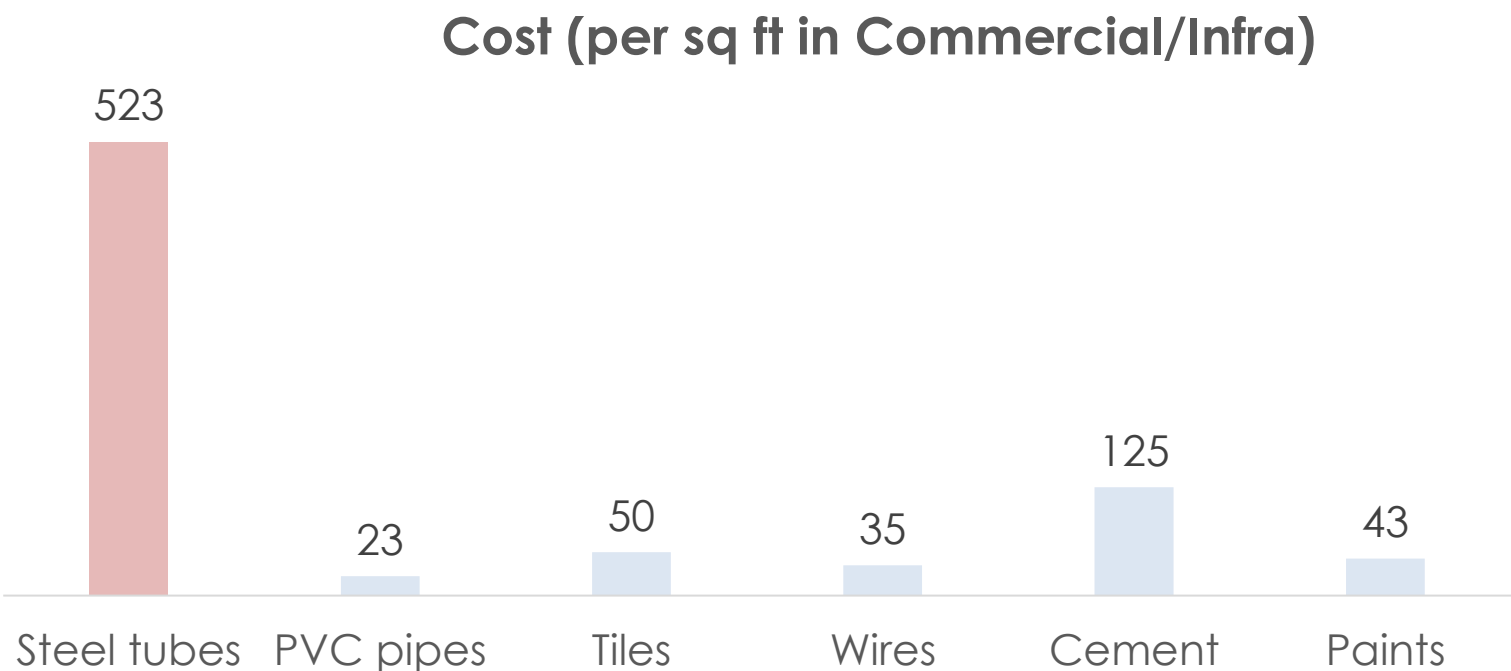
Reduces overall
project cost

Steel Tube usage in housing/commercial buildings

Housing



Commercial/Infrastructure



Steel Tube applications in homes



Steel Tube applications in commercial/infra



Airports



Railway station



Columns



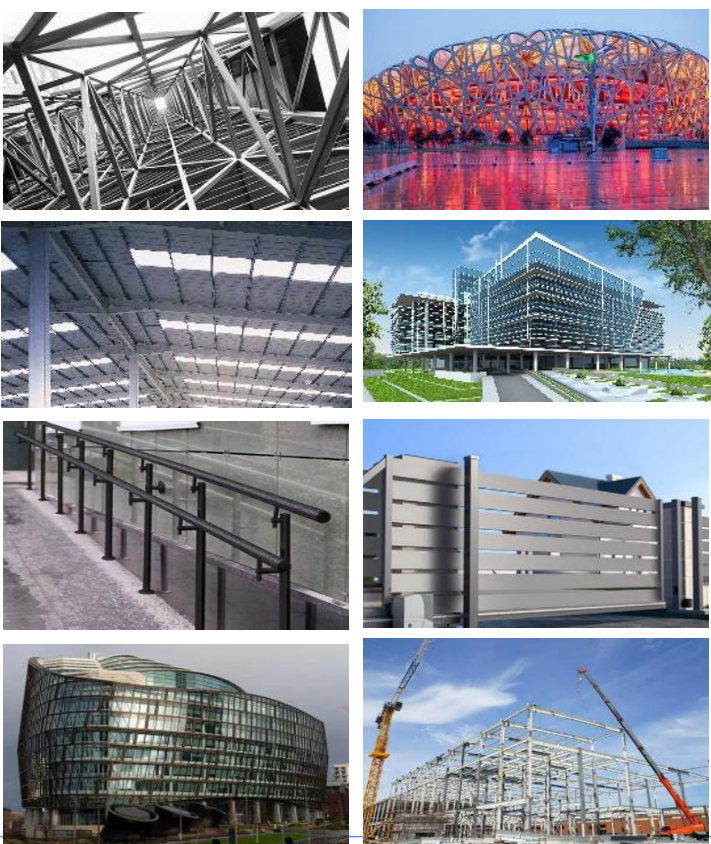
Façade

Tubes are well positioned to play the real estate construction cycle

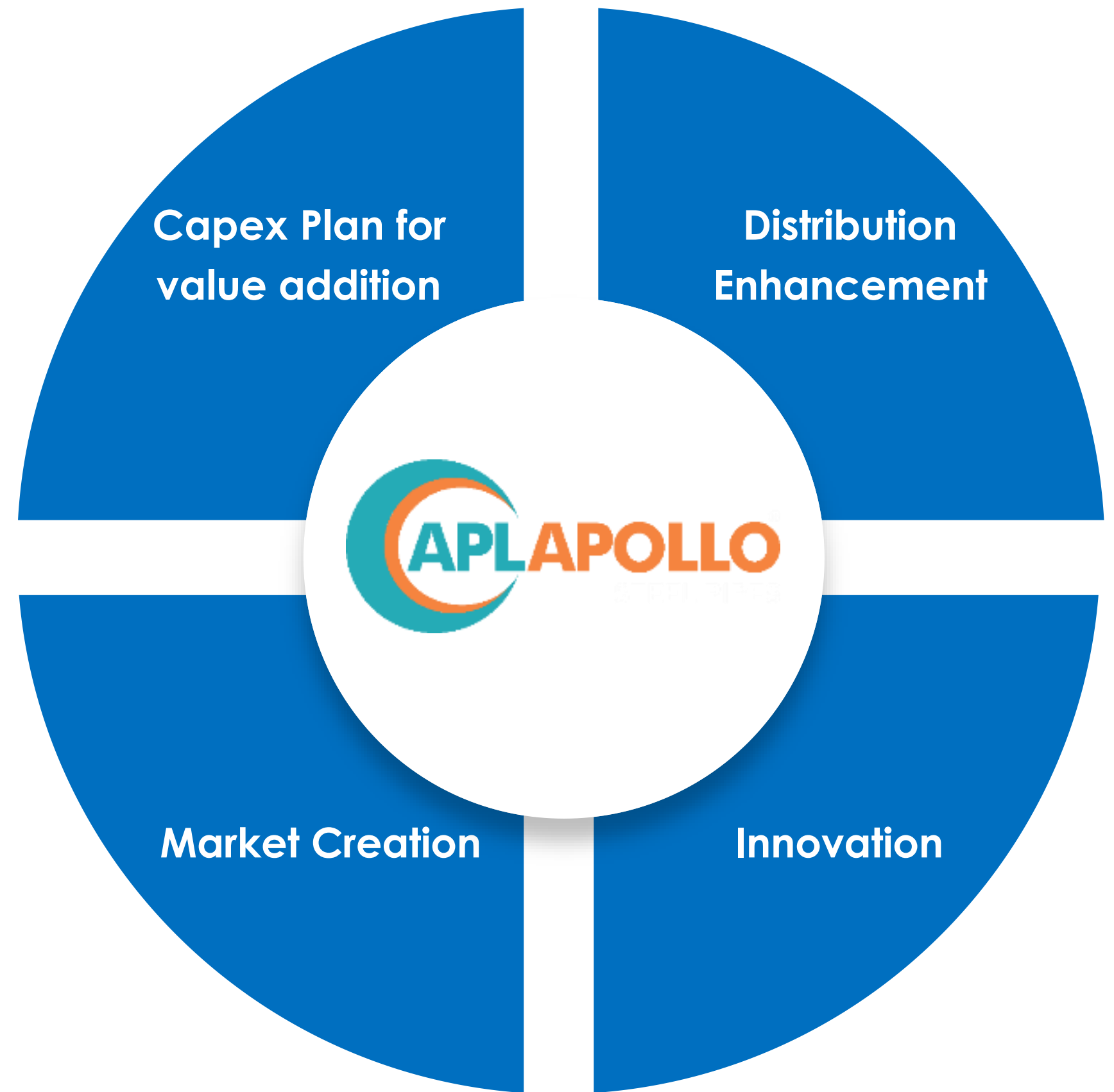
*Building with complete structure on tubes

Diversified product offering

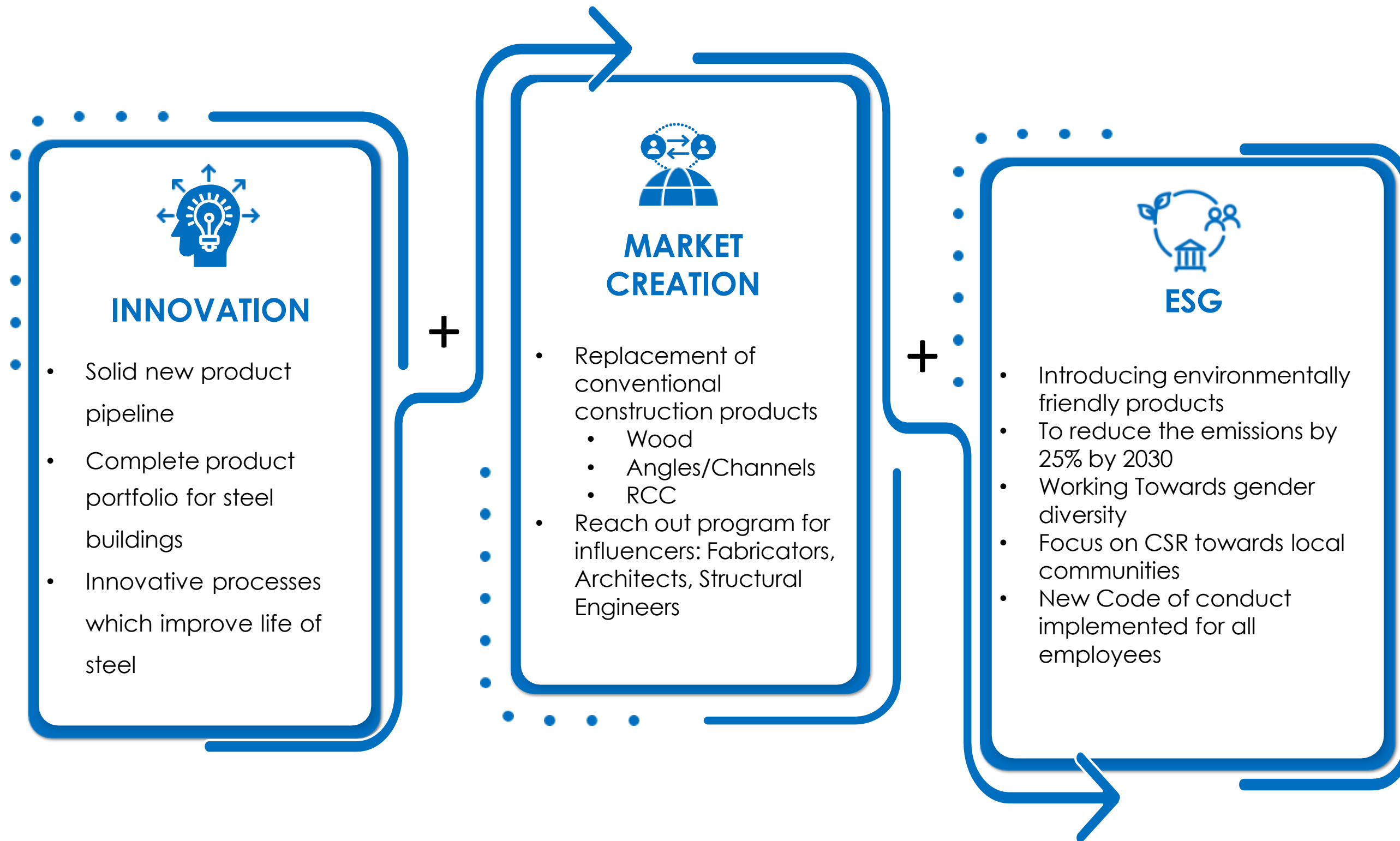
Created through continuous innovation

Product Category	Application	Product – visual overview	Key USPs	Applications	Applications – visual overview
Apollo Structural			First company to introduce DFT technology in India	High-rise, Warehousing, Infrastructure	
	Super Heavy		Offers columns of 300mm x 300mm, 500mm x 500mm and 1000mm x 1000mm*	Column, Beams, Heavy structural erections	
	Light		- First company in India to introduce Door frame and Plank - Light weight tubes for furniture	Door Frame, Staircase Steps, Furniture & fencing Electrical Conduits	
	General		First company in India to introduce square, rectangular structural steel tubes	Sheds & Gates, Handrails & Fencing, Balcony Grills Staircase etc.	
Apollo Z	Rust-proof		- First company in India to introduce pre-galvanized sections, replacing galvanized tubes - Effective in use in coastal markets	Roofing Structures, Fabrication Work, Purlins Rafters	
	Coated		High tensile light structural application; bendable; superior rust proof properties	Warehousing Factory Sheds	
Apollo Galv	Agri/Industrial		Effective for use in water applications, being highly non-corrosive in nature	Greenhouse structures Plumbing Firefighting	

BUSINESS STRATEGY



APL Apollo Vision



INNOVATION

World's only company to make steel tubes with size range of 8x8mm to 1000x1000mm and thickness range of 0.18 mm to 40mm



What we have done so far as the first company

Indian Markets

Structural steel square and rectangular tubes:



Structural application in construction Industry

Pre-galvanized structural steel tubes (**Apollo Z**):



Corrosive resistant structural applications

DFT (Direct Forming Technology)



Faster TAT with tailor made sizes

300x300mm dia structural steel tubes:



Heavy structural application in Construction industry

Inline galvanizing (**ILG**)



Superior corrosive resistant product strong demand in coastal market

What we have done so far as the first company

Global Markets

Chaukhat (Door frame
shape tubes)



Replacing Conventional
wooden door frames

Rectangular section of 1:11
(Length to Breadth)



Replacing Conventional
wooden sections

REGISTERED PATENTS PRODUCTS



Double Door
Frame



Apollo Signature



Four door
Frame



Single Door
Frame



Elliptical Tube



D Section



Handrail



Window Frame
Tube (L)



Window Frame
Tube (T)



Window Frame
Tube (Z)



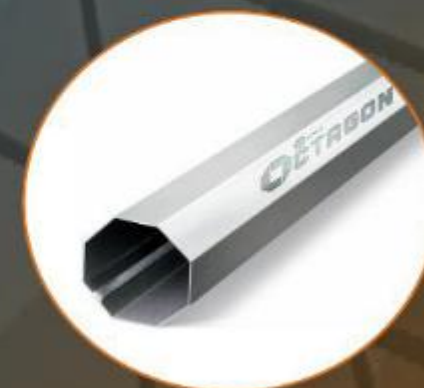
Reflector Tube



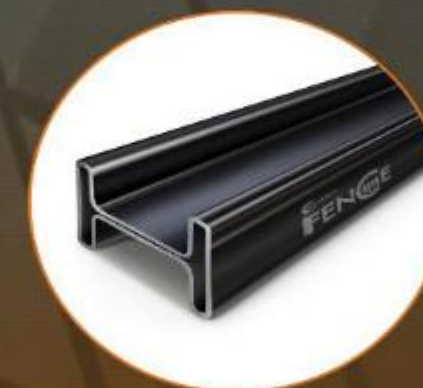
Oval Tube



Plank Tube



Octagon



Fencing Tube



Checkered Sheets

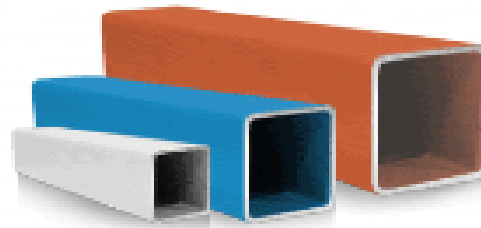
New Product Pipeline from Raipur plant

World's 1st thicker color coated products



Superior corrosion resistant, high load bearing with aesthetics thickness 1.60mm to 3 mm

World's 1st Color coated structural steel tubes



Superior corrosion resistant with aesthetics

India's 1st 500x500x20mm dia. structural steel tubes

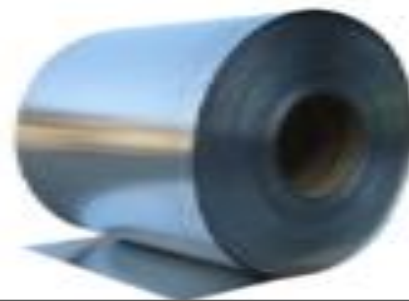


Replacing RCC structures/columns in heavy construction

India's 1st and World's 2nd 1,000x1,000x40mm



India's 1st Thicker Non Ox Alu-Zinc line upto 3.2mm



High tensile light structural application; bendable; superior rust proof properties

India's 1st AluZinc tubes

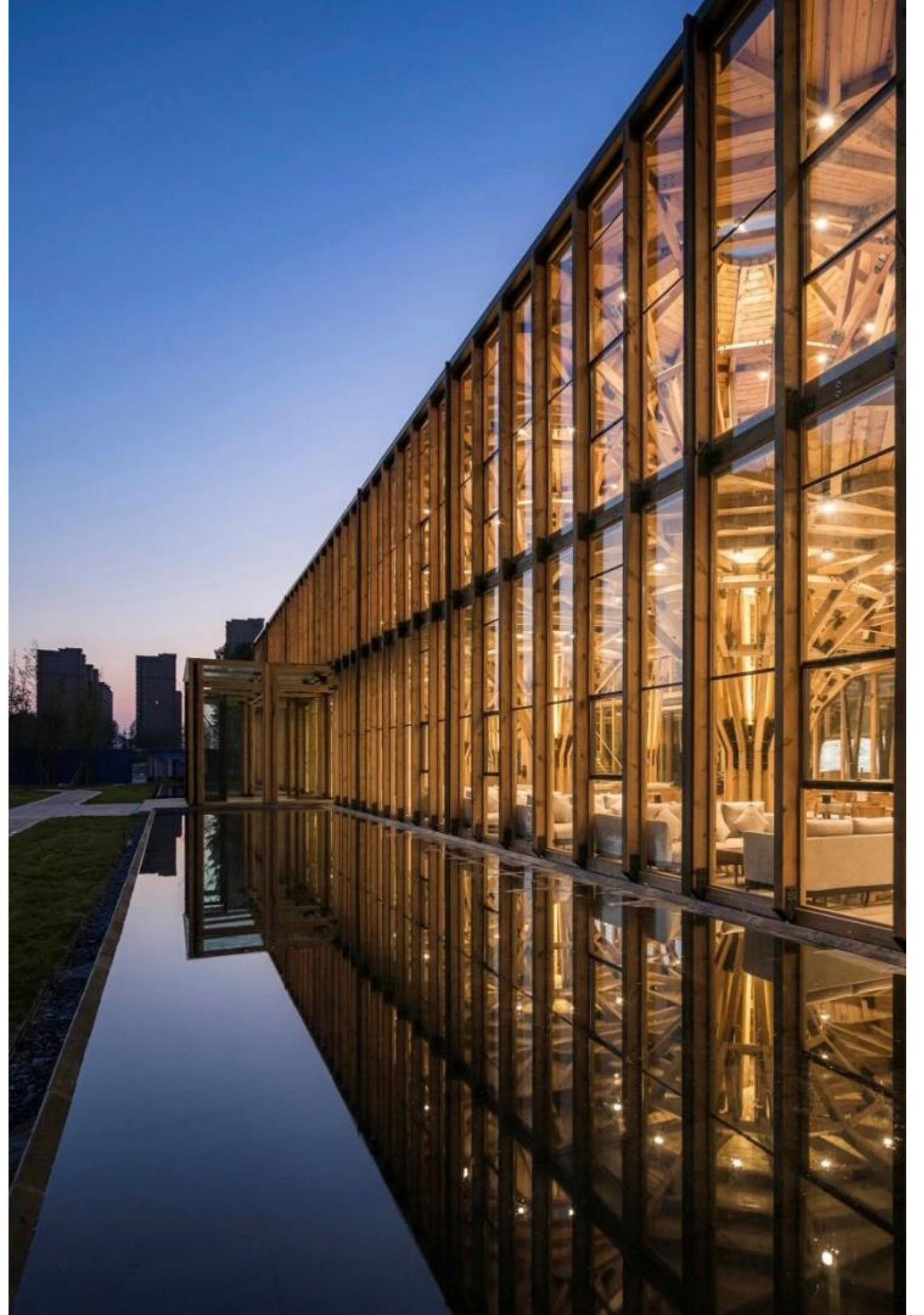


Superior rust proof properties and better life

Marble finish, wood finish, wrinkle finish and camouflage finish Pre-painted Alu Zinc sheet (PPAZ)



MARKET CREATION



How Have We Created Market..

Conventional Construction Products	Applications	Why Structural Steel Tube replaces these products?
Steel Angle/Channels	Structural support, Towers infrastructure	Uniform Strength, Lower steel consumption
Wood	Furniture, Door Frames, Planks	Cost Effective, Termite Proof, Environmental Friendly
Aluminum Profiles	Facades & Glazing	Cost Effective, Higher Strength
Reinforced Cement Concrete	Construction of Buildings	Faster Construction Environmental Friendly
Fabricated Metal Sheet	Pre-Engineered Steel Buildings	Lower steel consumption Reduces overall project cost

How to replace the conventional products??

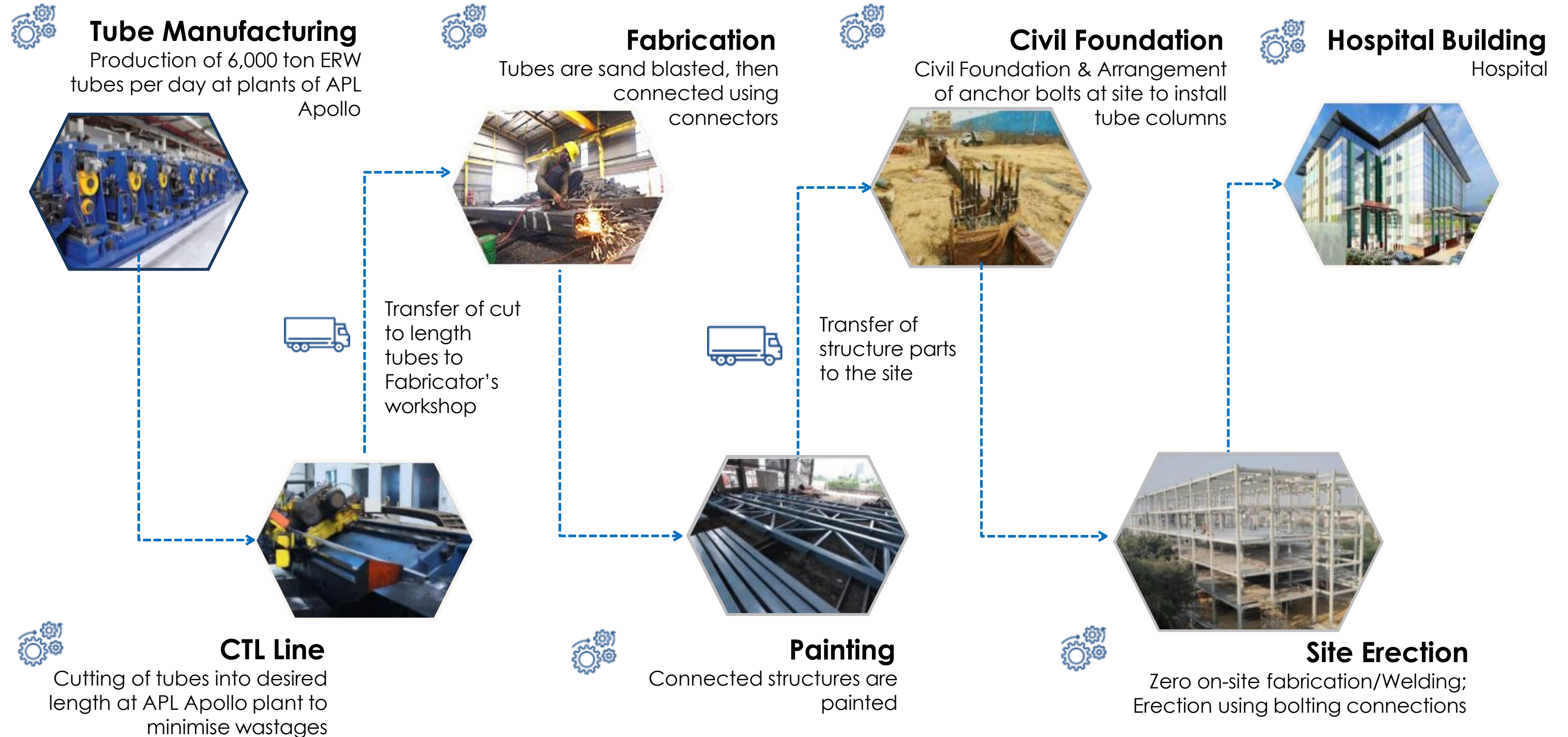
Low Diameter Steel Tubes/Low Load Bearing

High Diameter Steel Tubes/High Load Bearing

REVOLUTIONIZING CONSTRUCTION INDUSTRY

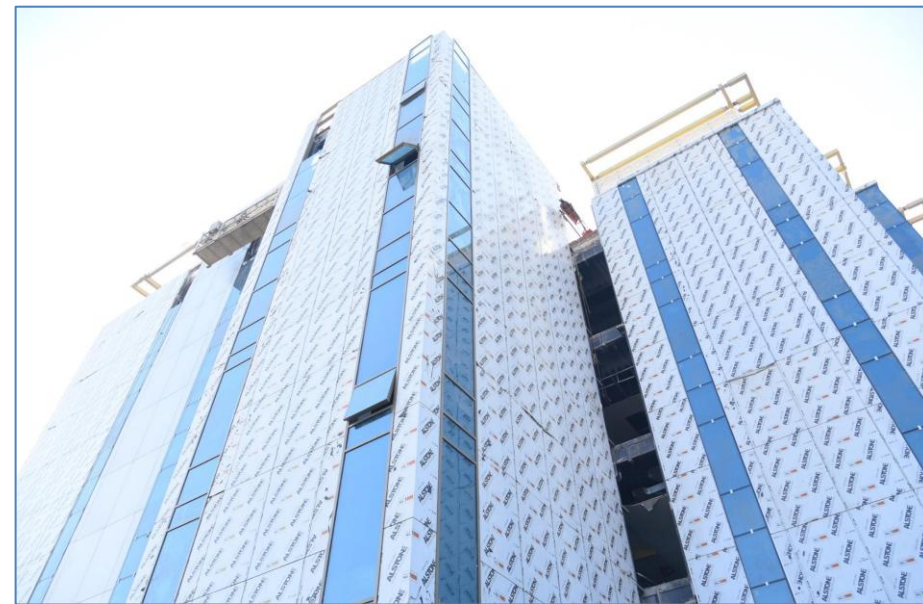


Tubular Construction Process flow



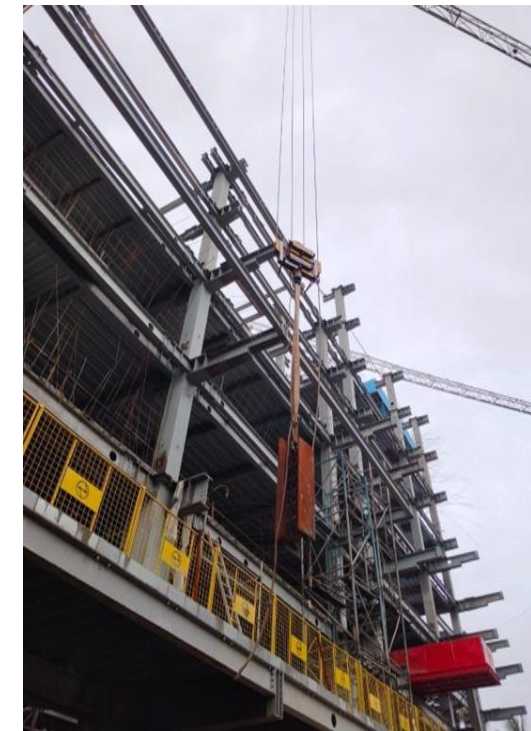
Completed Delhi Hospitals

- GTB Nagar
- Shalimar Bagh
- Sultanpuri
- Geeta Colony
- Sarita Vihar
- Raghuvir Nagar



Ongoing Hospitals

- Mumbai
- Imphal
- Shillong
- New Delhi
- Mathura



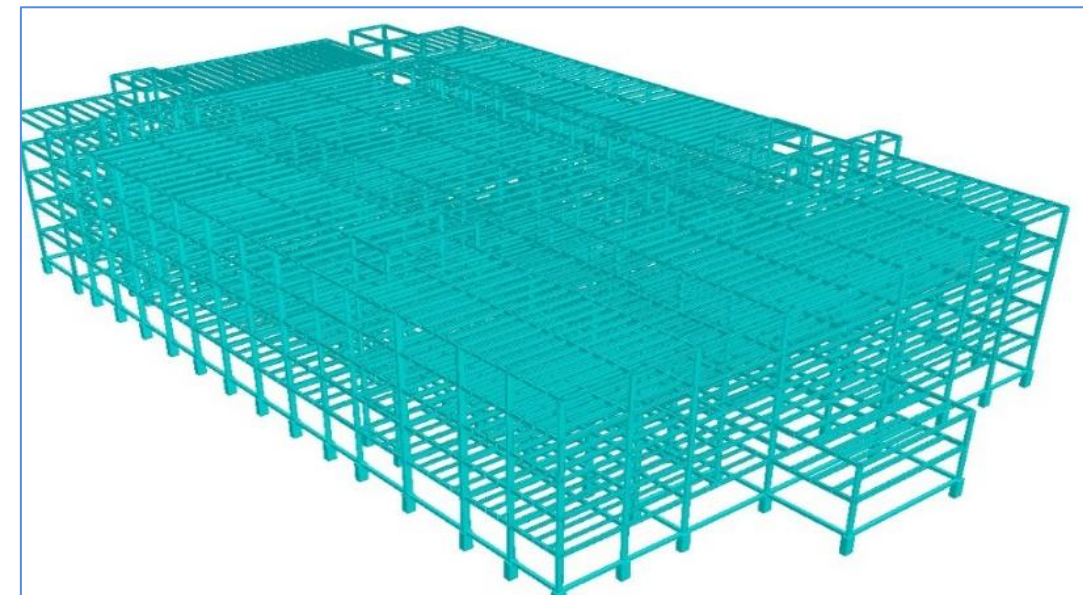
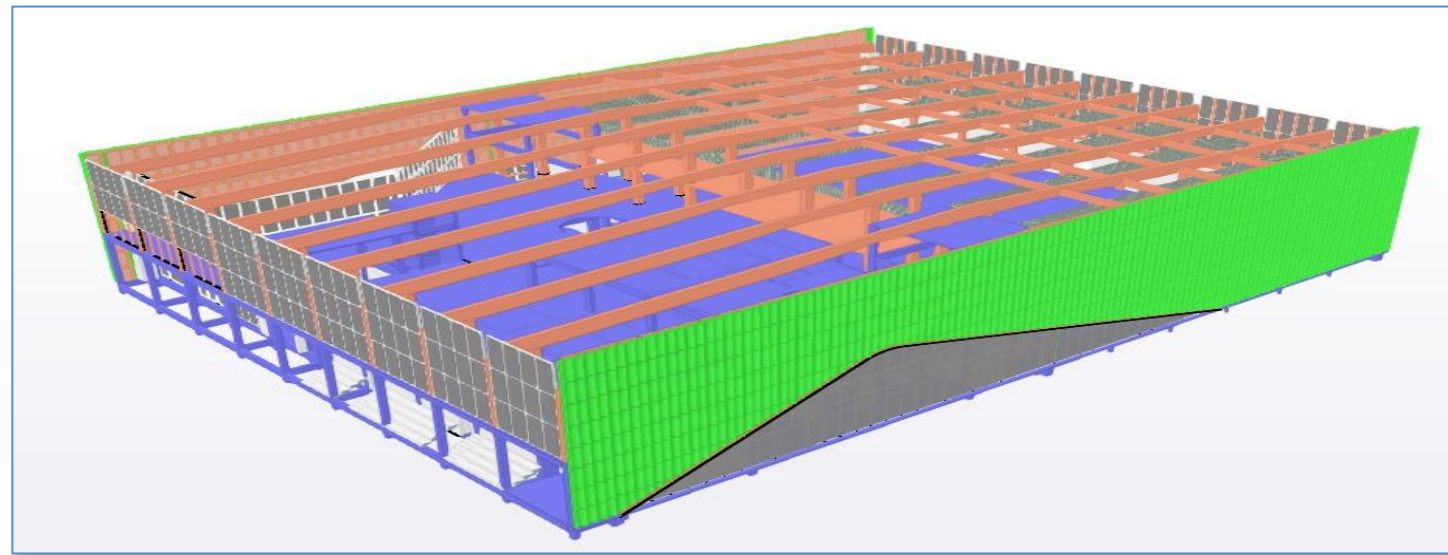
Educational Projects

- National Sports University
- IIT Roorkee
- IP University
- Amity University



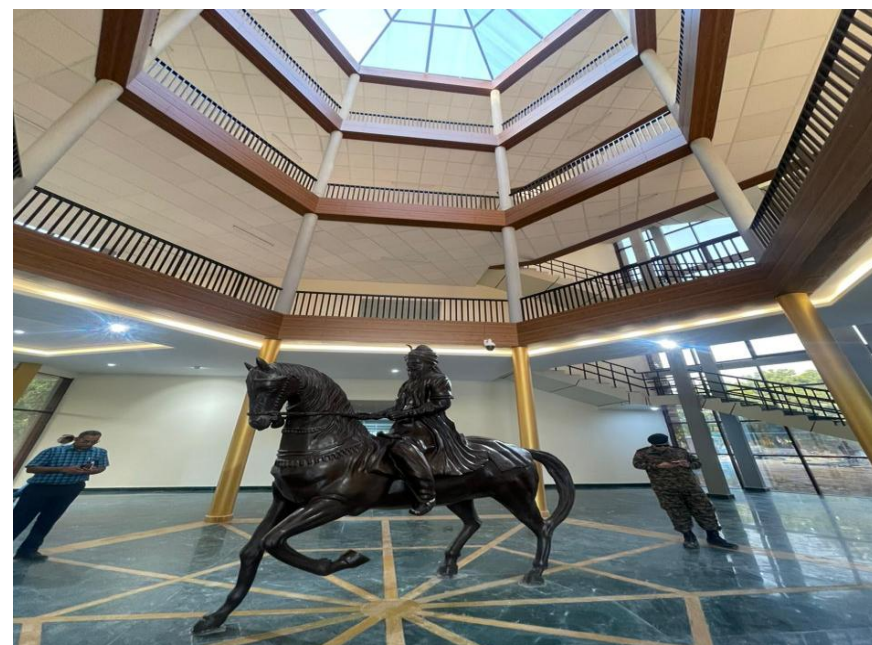
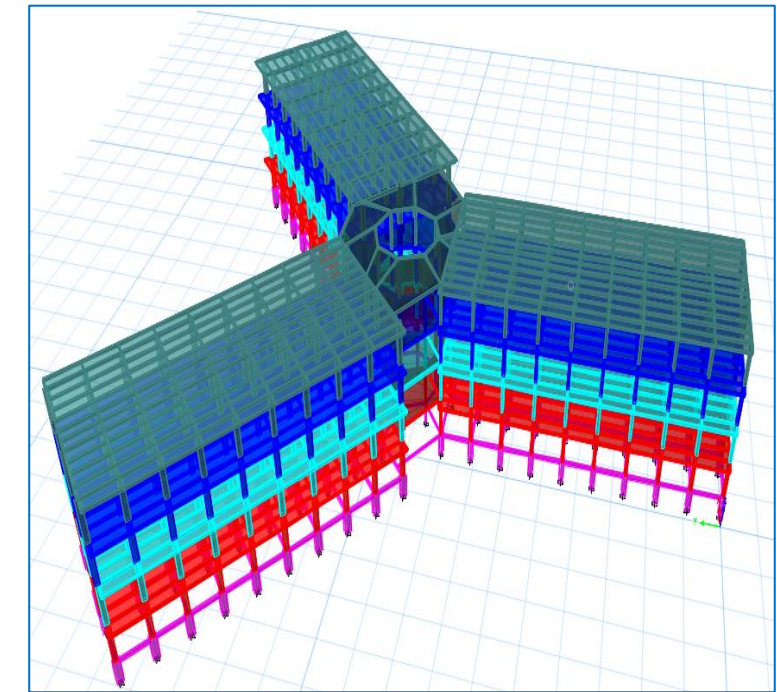
Educational Projects (contd..)

- IILM University
- Mathura Medical College
- GLA University
- Thapar University
- Modern School



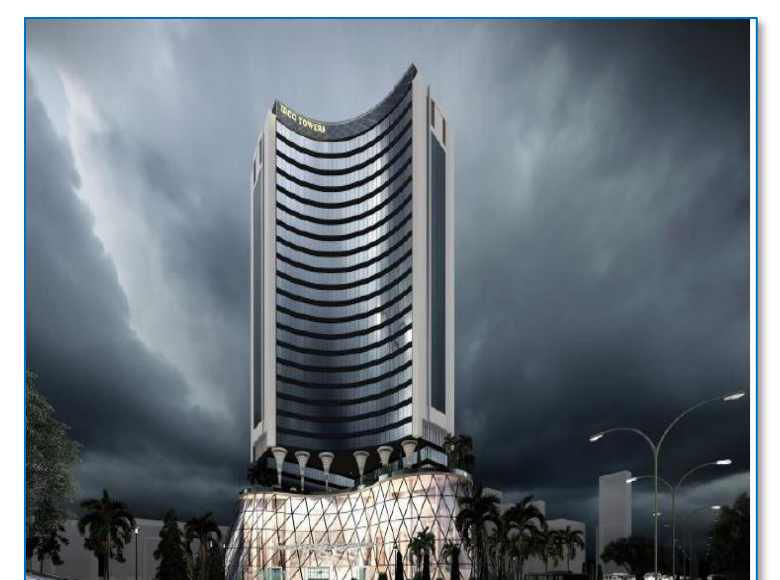
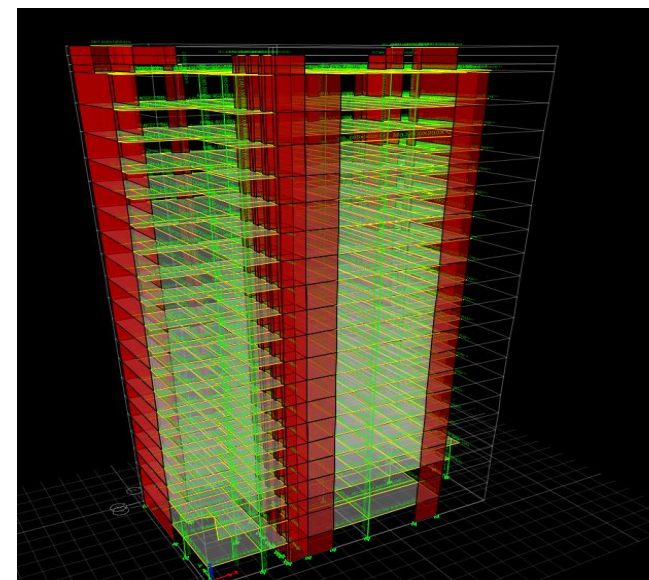
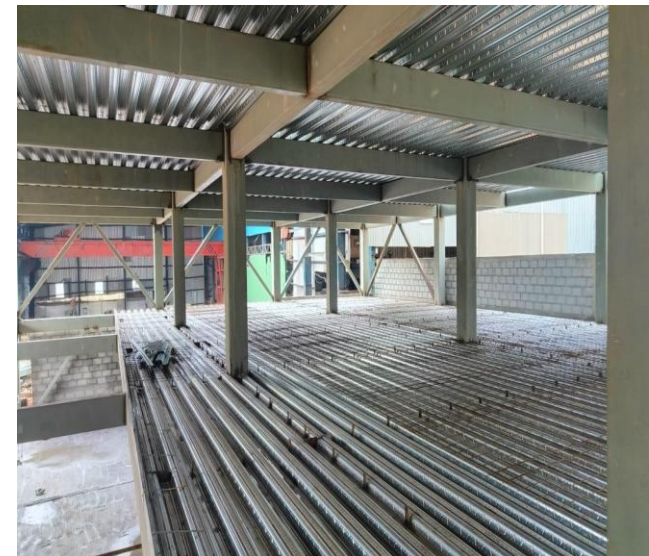
Residential Projects

Army Housing, Delhi



Commercial Projects

- Orissa Tower 1
- Orissa Tower 2
- Triveni Mall, Bangaluru
- Faridabad
- Experience Centre, Noida
- Yatri Niwas, Amarnath
- Restaurant, Uttar Pradesh

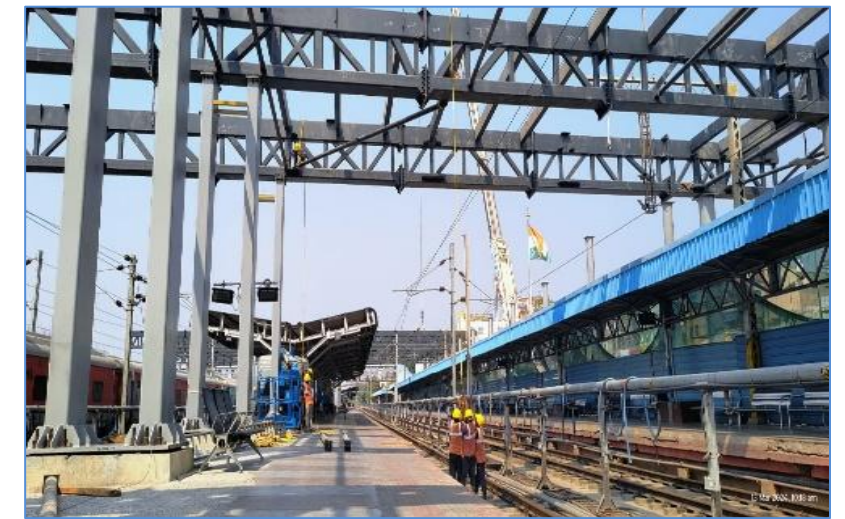
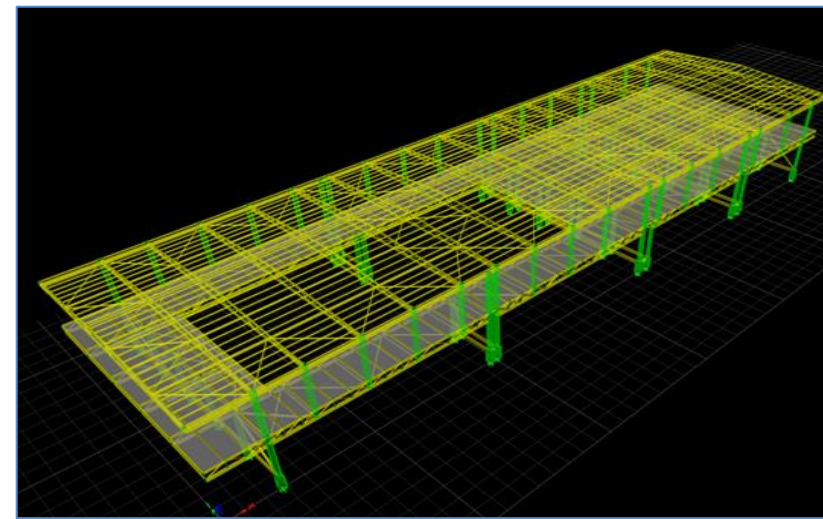
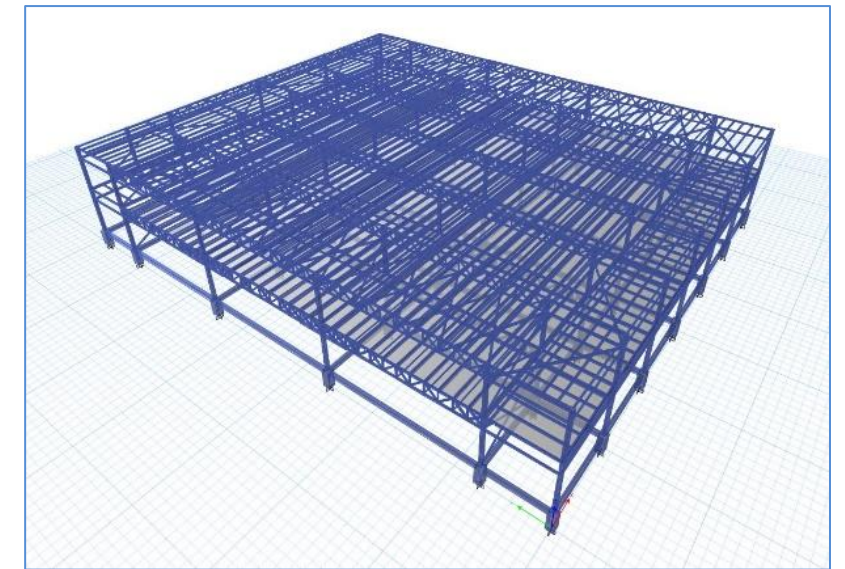


APL APOLLO TUBES

Latitude: 34.000679
Longitude: 75.317266
Elevation: 2127.1522 m
Accuracy: 13.3 m
Time: 29-01-2025 15:49
Note: Development of Infrastructure at Pithara and Nunwan Phalgam in Jammu and Kashmir
Powered by NoteCam

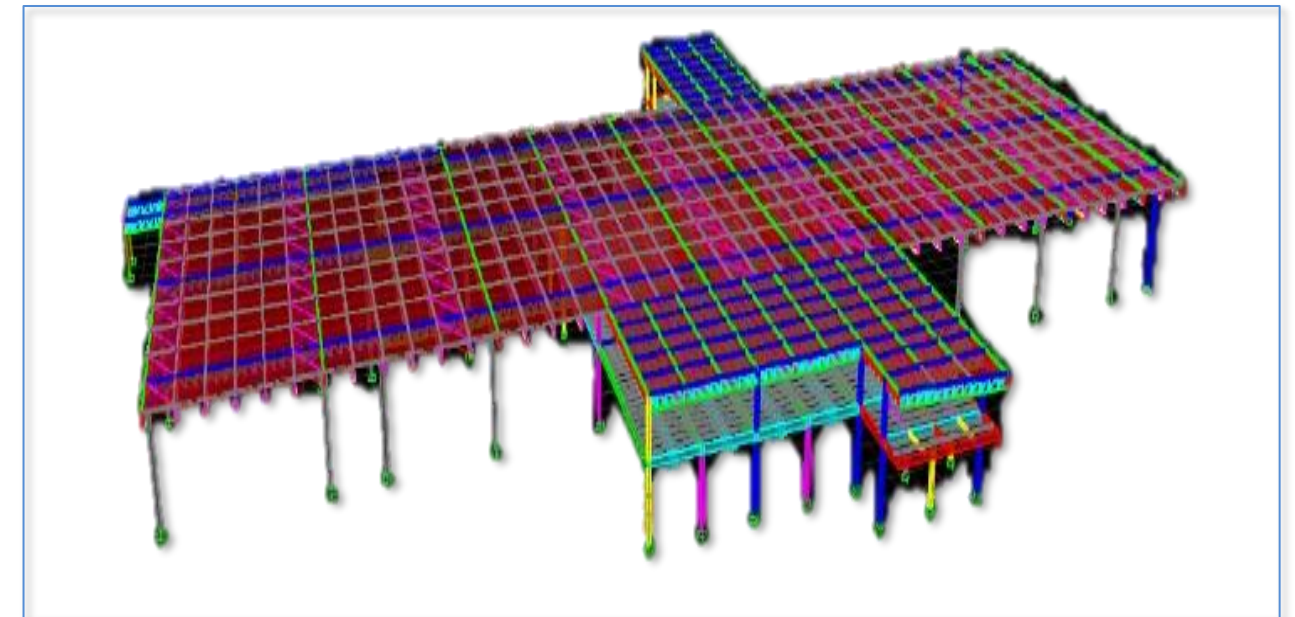
Railway Stations

- Andhra Pradesh
- Karnataka
- Maharashtra 1
- Maharashtra 2
- Telangana
- Rajasthan 1
- Uttar Pradesh 1
- Bihar



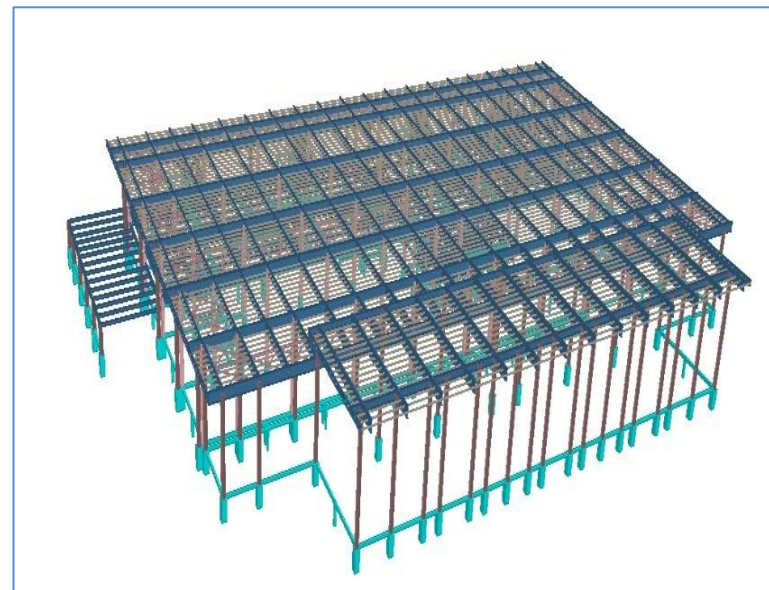
Railway Stations (contd..)

- Rajasthan 2
- Uttar Pradesh 2
- West Bengal
- Madhya Pradesh
- Gujarat
- Tamil Nadu
- Maharashtra 3
- Uttar Pradesh 3



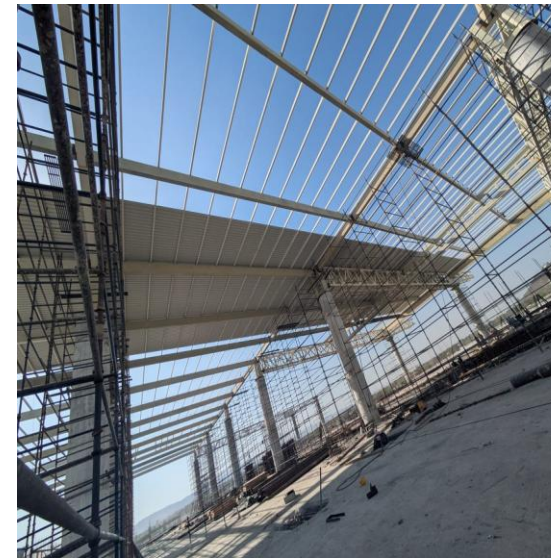
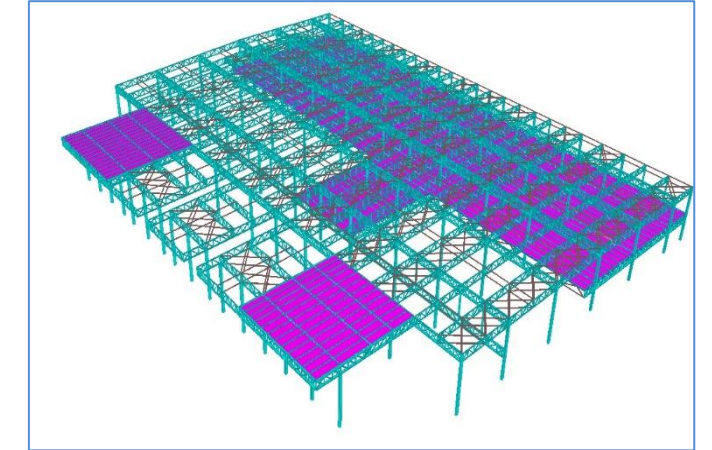
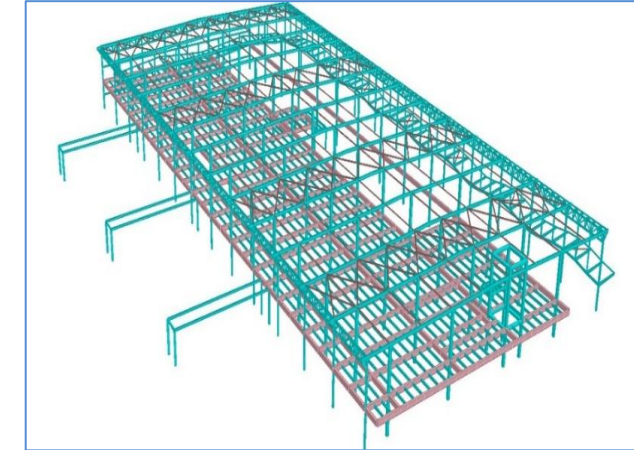
Airports Projects

- Rajasthan 1
- Uttar Pradesh 1
- Rajasthan 2
- Jammu Kashmir
- Andhra Pradesh 1
- West Bengal



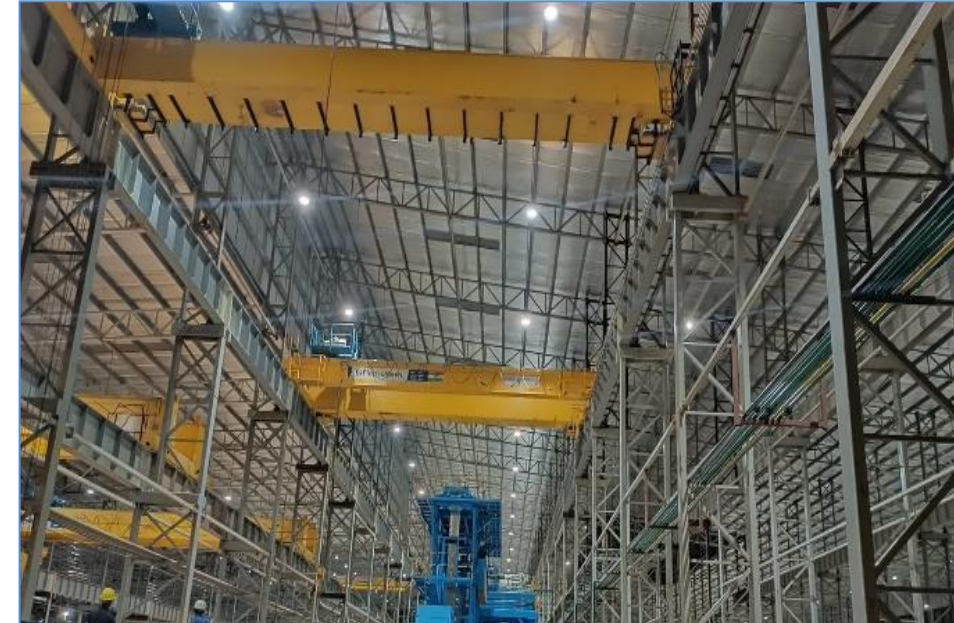
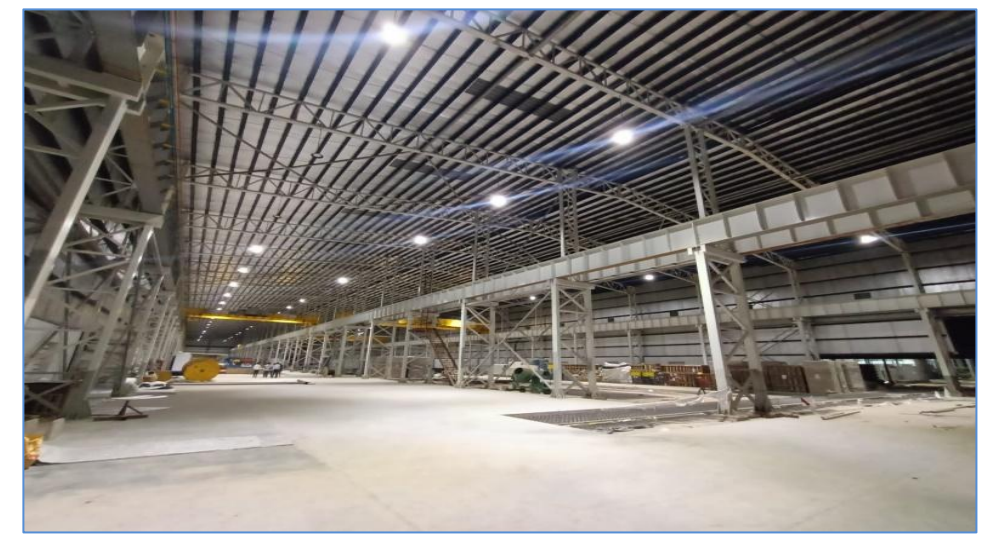
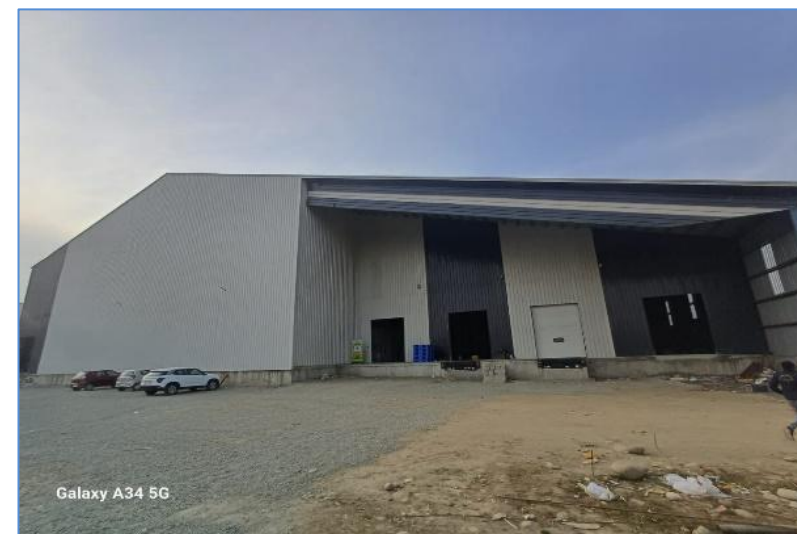
Airports Projects (contd..)

- Bihar
- Uttar Pradesh 2
- Karnataka 1
- Karnataka 2
- Karnataka 3
- Gujarat
- Uttar Pradesh 3
- Haryana
- Orissa
- Andhra Pradesh 2
- Rajasthan 3



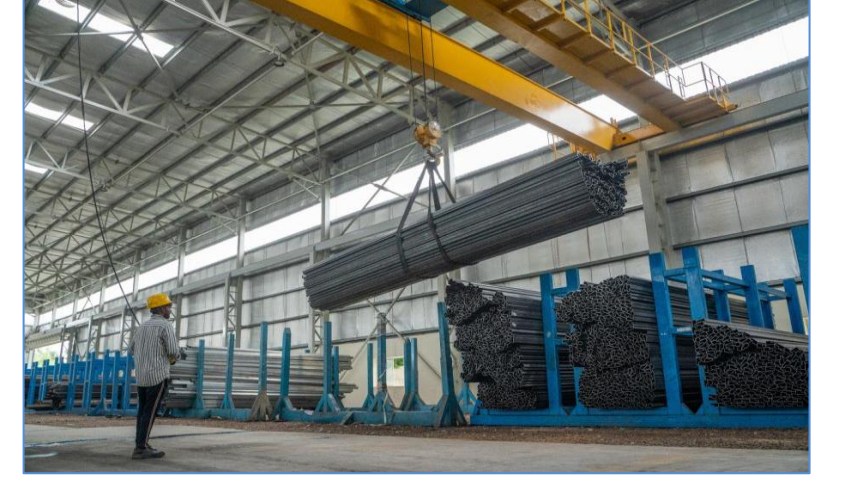
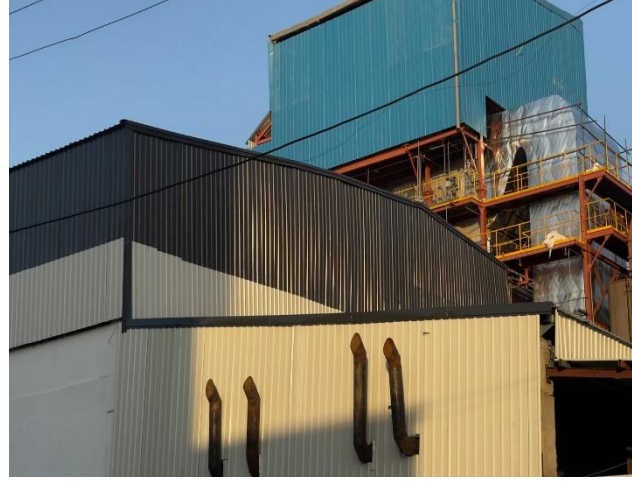
Industrial Projects

- Shakya Warehouse
- Star Cement
- Joyce Agro
- ABPL Shed
- Tricoat Shed
- Cement shed, Rajasthan



Industrial Projects (contd..)

- Dujana Shed
- Birla Cement
- Carbon Circle
- TG Shed
- Automobile factory
- Clinker
- Tea Factory
- Ethanol plant
- Evolvepack Shed



Applications

- High Rise Buildings
 - Hospitals, Housing, Schools, Courts, Hotels/Malls/Offices
- Warehouses/Cold Storage/Food Parks
- Factory Buildings/Process Structures
- Aviation Hangers
- Data Centres

45
projects

42mn sq. ft.
Visibility

220,000 ton
heavy structural steel
tubes

Ongoing enquiries



Vision FY28

1

Dominant position with 65%+ market share

Company aims to continue its dominant position in Indian Market

✓ Capacity: 8 Mn Tons with Capacity Utilization of 70%+

2

Product innovation

Create formidable position in newer product category (Super Heavy and Coated)

✓ Revenue 2X

3

Strengthen presence in Global Markets

Aim to enhance global presence and have 10% share of the overall sales

✓ EBITDA 2.5X

4

Customer Centricity

With Investment in B2C app, use of Bollywood and Sports for brand pull, we have strong focus on customer centricity

✓ 70%+ revenue from Value Added Products

5

Recognized Player on ESG Front

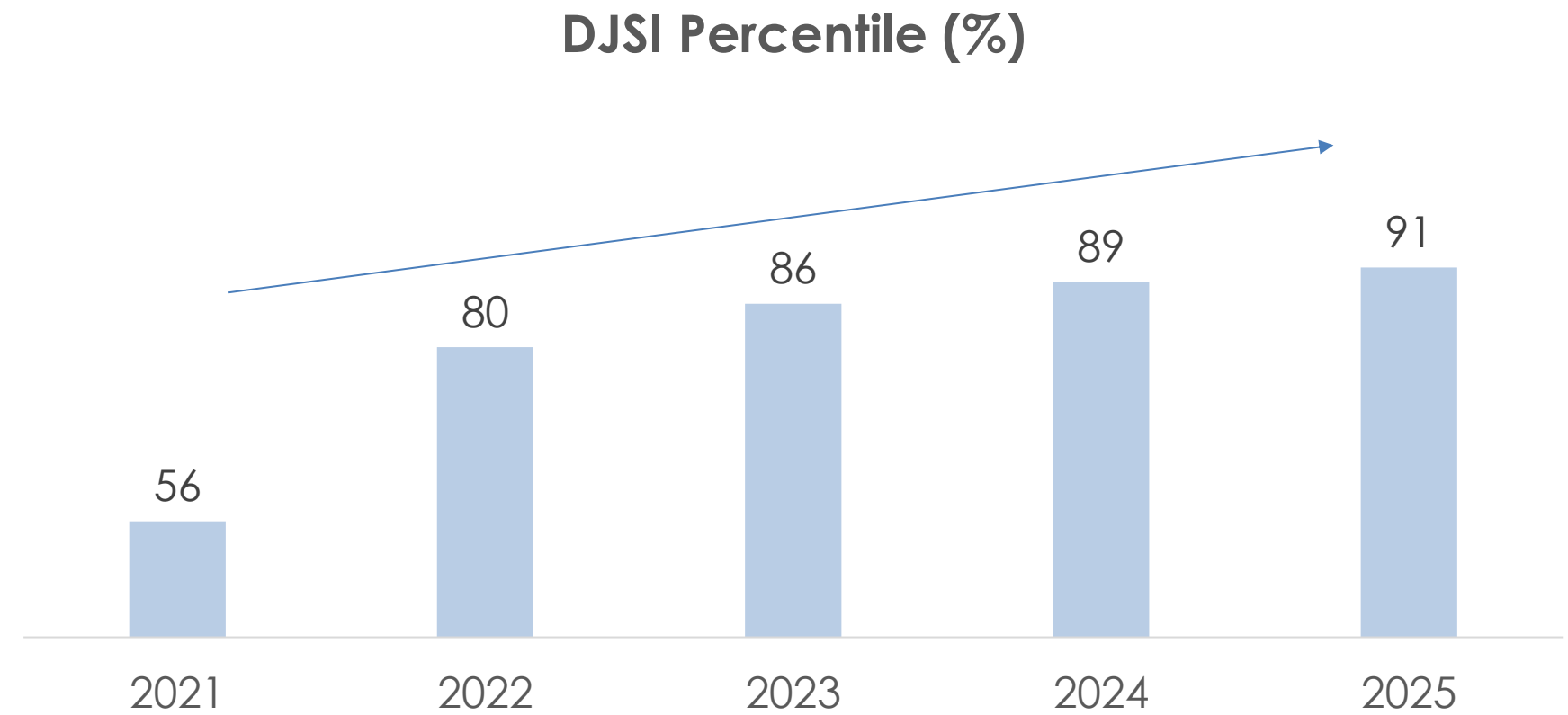
Significant focus on ESG

✓ 10%+ of sales from Exports



APL Apollo's ESG Transformation Journey

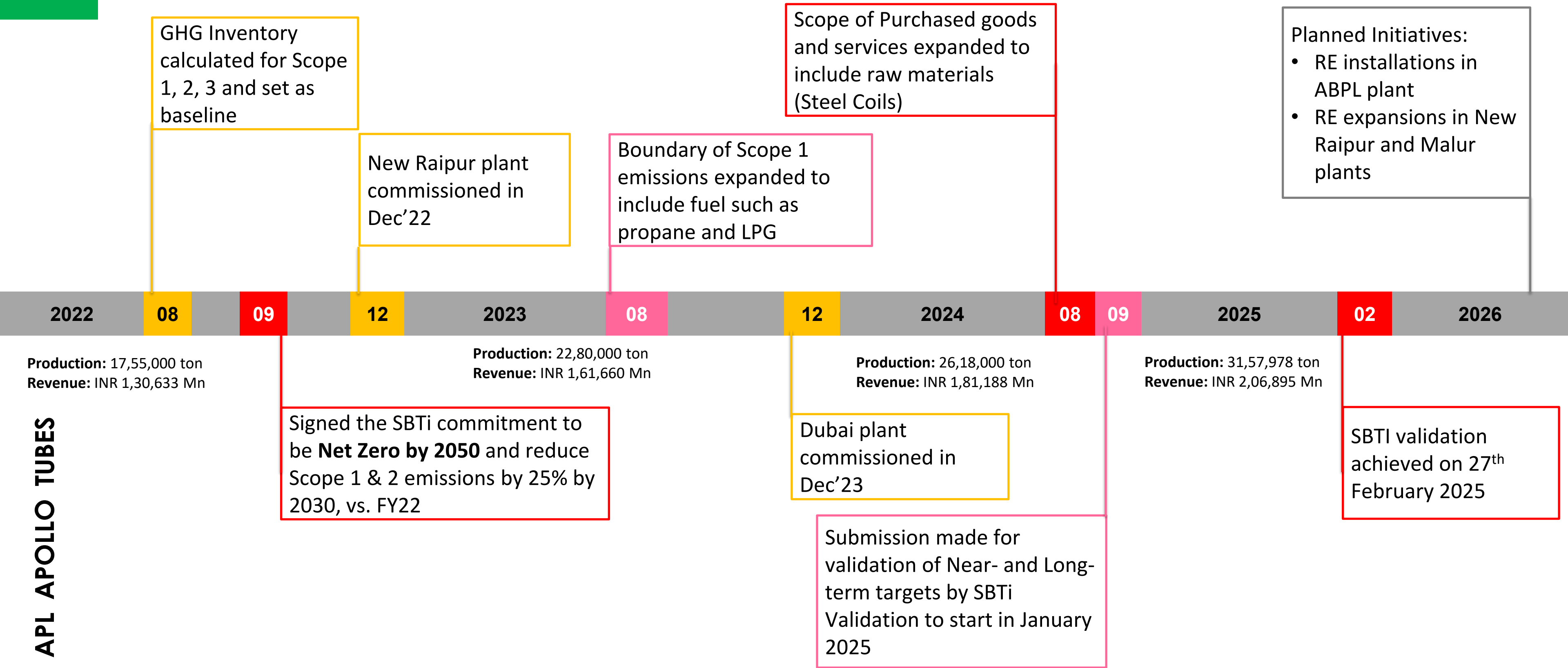
ESG- DJSI Scoring



APL APOLLO SCORED 91TH PERCENTILE IN 2025



Scope 1 & 2 emissions reduction by 25% by 2030; Net Zero by 2050



Commitment and achievements

Commitments

- Committed to reducing Scope 1&2 emissions by 25% by 2030
- Committed to set near term and Net Zero targets by 2050
- Renewable energy contribution to be 47% by 2030 from 38%
- Targeted to increase the female workforce by 1% every year
- CSR initiatives in the local communities to uplift their lifestyle
- Skill development trainings and safety trainings
- Occupational Health and safety assessment of all work force
- Training on code of conduct to educate each employee

E

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E

S

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G

Achievements

- Introduced new, environmentally friendly products
- All plants have access to green energy, 2 plants have more than 85% dependency on green energy
- Almost all plants have rainwater harvesting facilities
- Zero accidents by providing safety training at sites
- Attrition rate below 5%
- Hiring female workforce to achieve gender diversity targets
- Given emphasis to CSR initiatives in local communities
- New Code of conduct implemented for all employees

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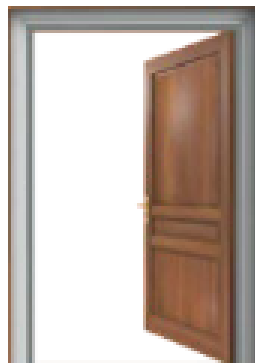
S

S

G

Front runner for Steel for Green

- APL Apollo is the **1st** Company to innovate readymade Doorframe, Fence, Plank and Hand rails as **Steel for Green** Concept which replaced conventional wood application in building construction
- Our Products are saving **250,000 trees** every year, going ahead we will be saving more and more trees to keep the planet greener
- Keeping the **Steel for Green** as priority APL is the **1st** Company to innovate **narrow and thicker color coated** galvanized sheets which will save more trees

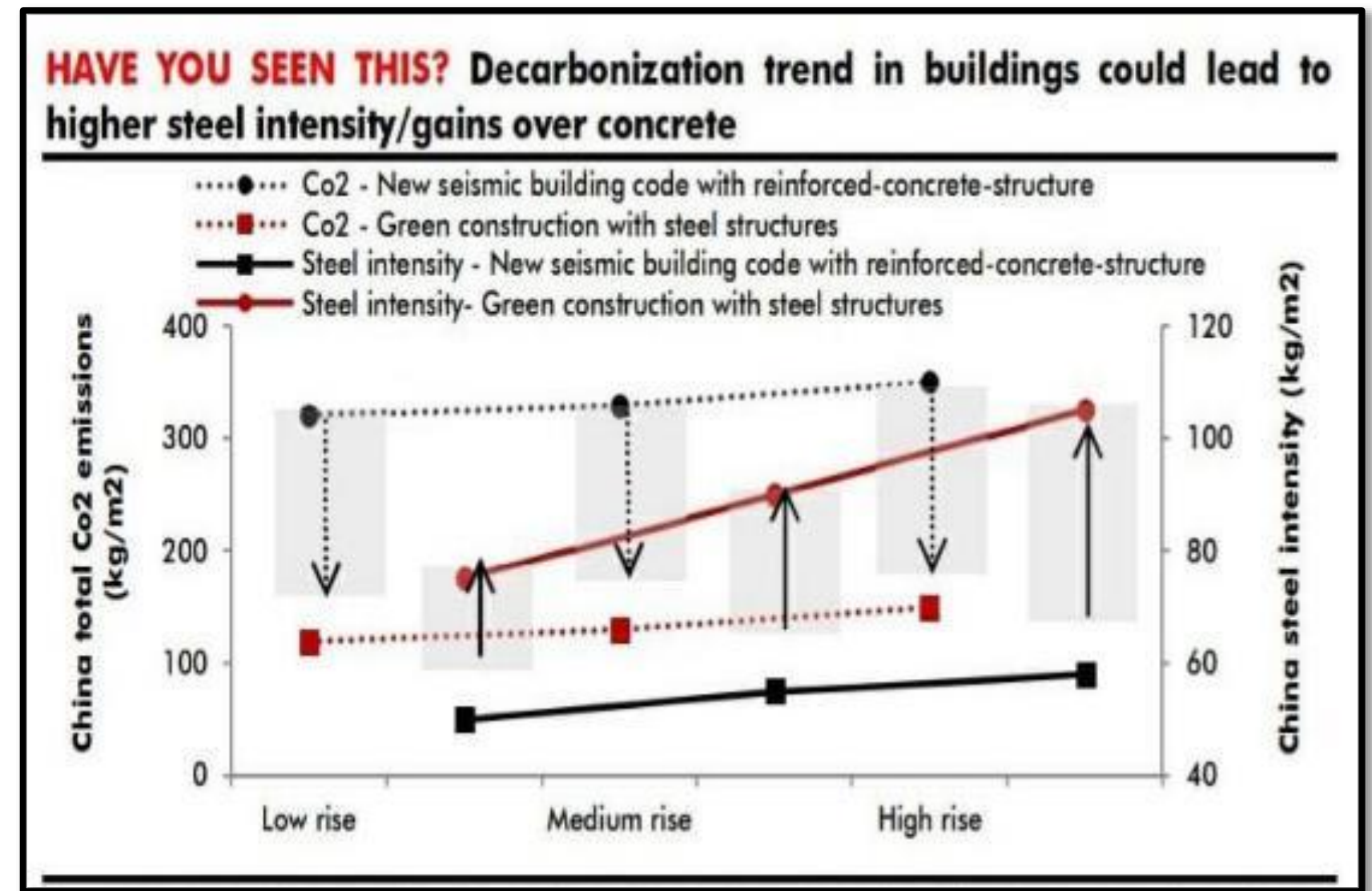


Steel Buildings = Decarbonization

- Construction sector contributes 30% of direct and indirect Co2 emissions
- Structural steel is preferred for steel buildings because steel is
 - Infinitely recyclable
 - Easy to pre-fabricate
 - High volume to weight ratio
 - Lighter/ stronger structure allow gains in vertical space

Research indicates replacing reinforced concrete with steel structures can reduce emission by 60%

Steel Structure - RCC Structure



ESG Developments



Environment

Assessed **Scope 3 emissions** (in addition to Scope 1 & Scope 2)



Social

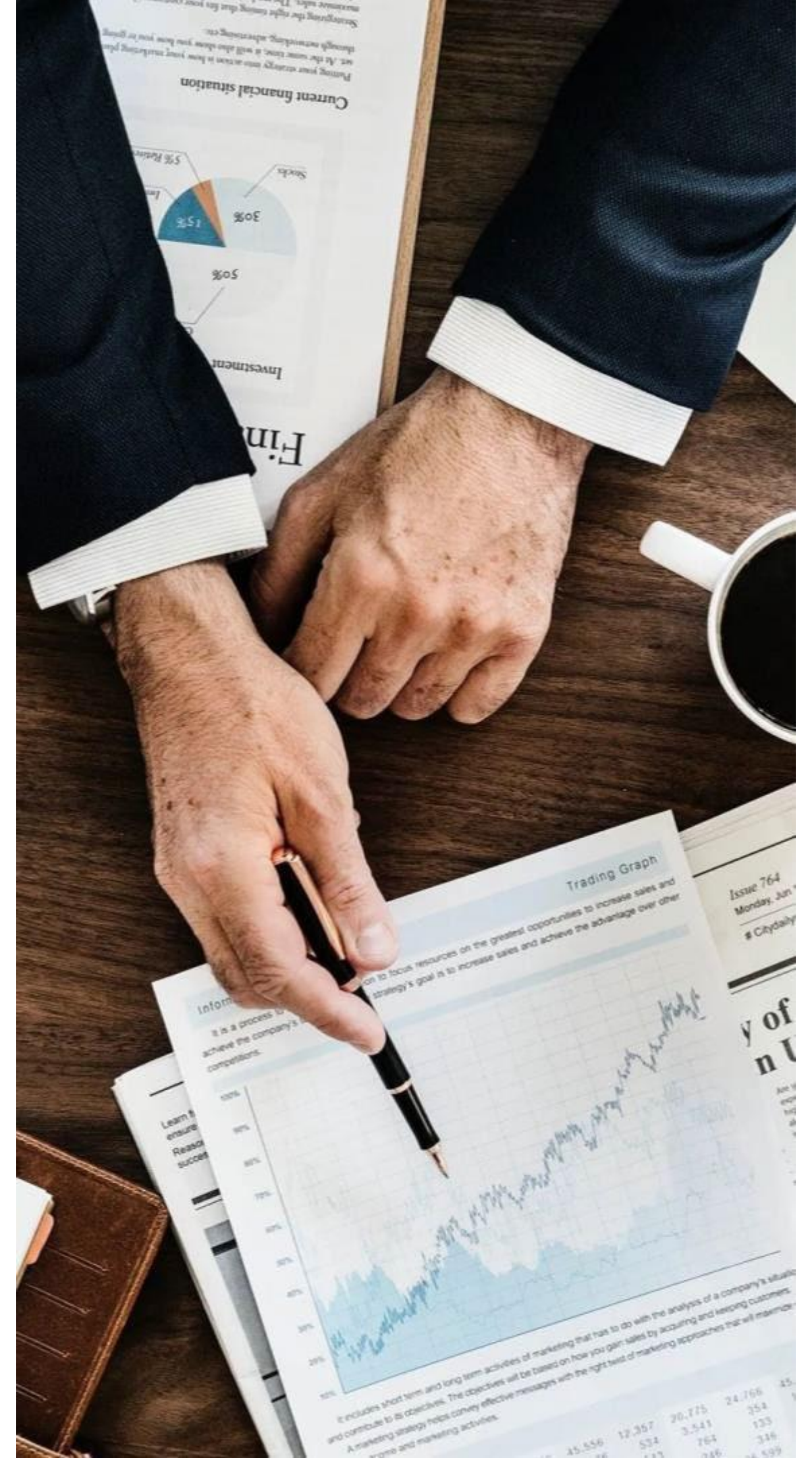
- 1) **Safety Manual** formulated for all the production facilities and offices
- 2) **New Human Rights policy** incorporated



Governance

Code of Conduct: New Code of conduct is formulated for all employees

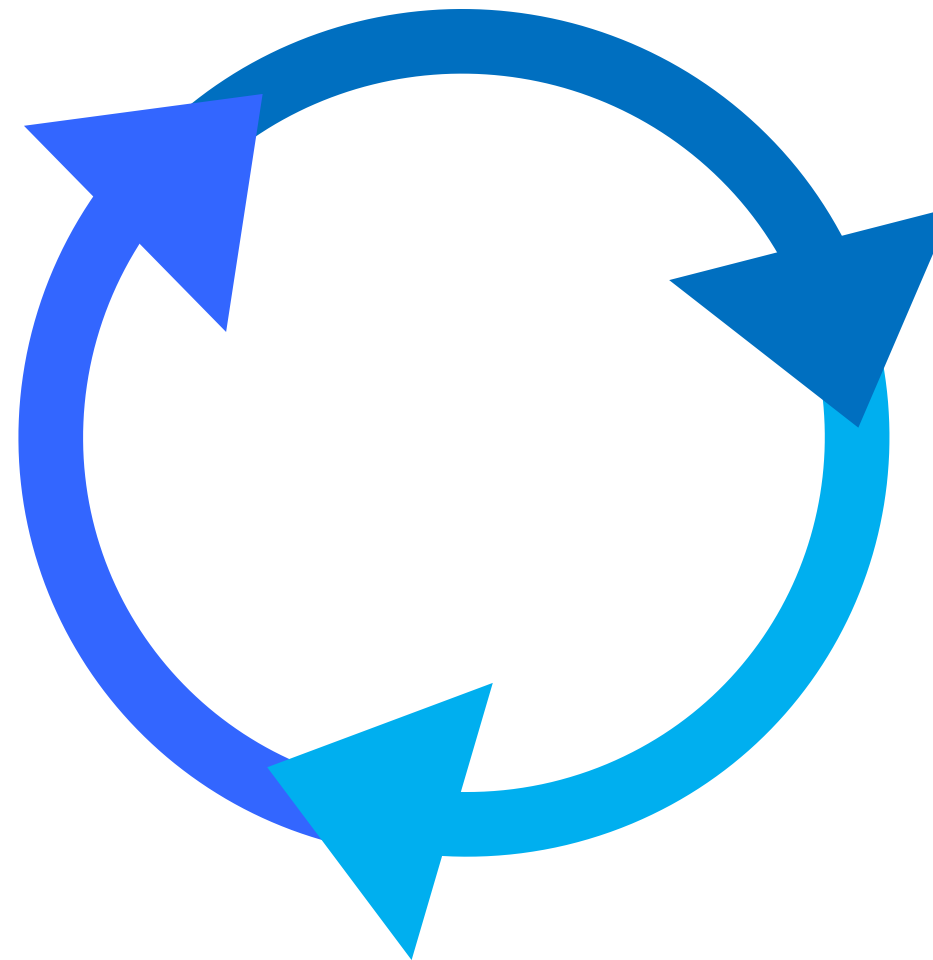
FINANCIAL PRIORITIES & PERFORMANCE



Financial Priorities Under Strong Governance

Growth

- Profitable Organic Growth
- Commitment to R&D and Talent
- Innovate products to replace conventional construction methods



Earnings

- Drive sustainable EPS growth
- Attain earnings objectives across economic cycles

Capital Allocation

- Net cash company
- Achieve ROCE $\geq$ 35%

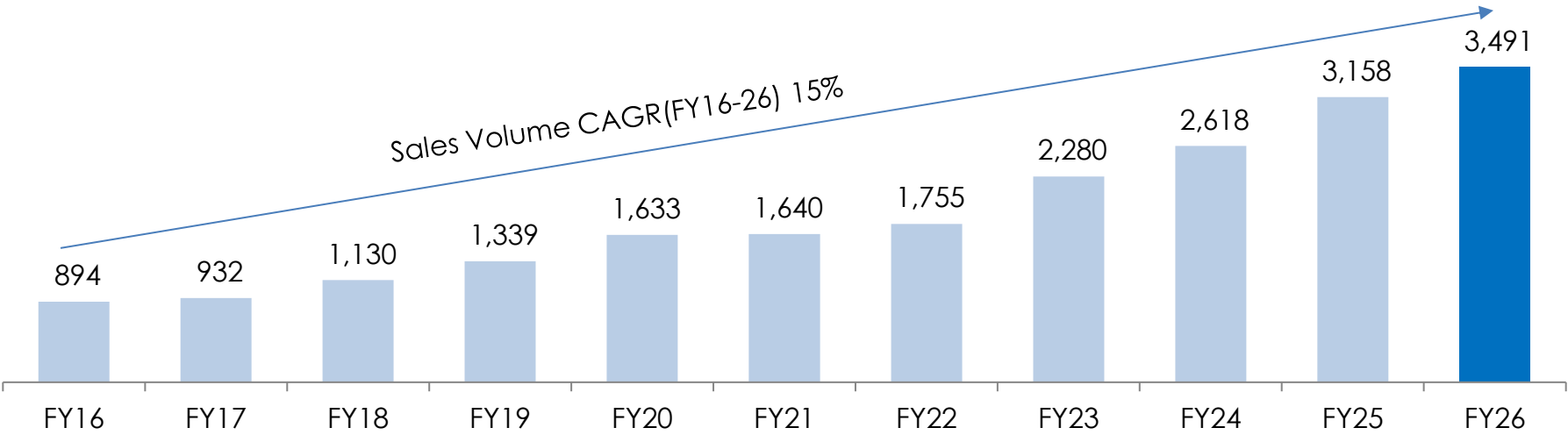
Quarterly Sales Volume

APL APOLLO TUBES

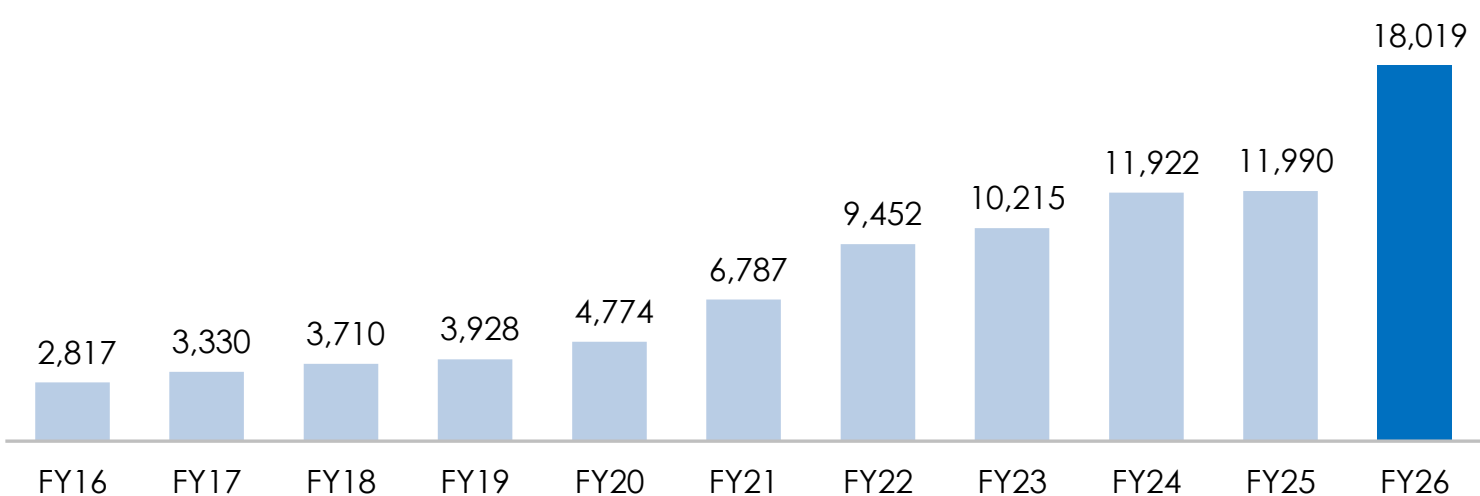
Product Category (Ton)	Q1FY27	Q4FY26	Q3FY26	Q2FY26	Q1FY26	FY26	FY25	FY24
APL Apollo Brand	5,68,691	6,97,094	6,64,992	6,53,680	6,40,258	26,56,024	26,56,713	23,04,217
SG Premium Brand	58,686	90,504	87,860	38,356	14,141	2,30,862	-	-
UAE Operations	25,929	49,835	58,093	57,931	48,162	2,14,021	1,42,957	41,556
Roofing Products	91,516	87,447	1,06,031	1,05,071	91,788	3,90,337	3,58,309	2,72,704
Total	7,44,823	9,24,881	9,16,976	8,55,037	7,94,350	34,91,243	31,57,978	26,18,477

Growing Strength to Strength

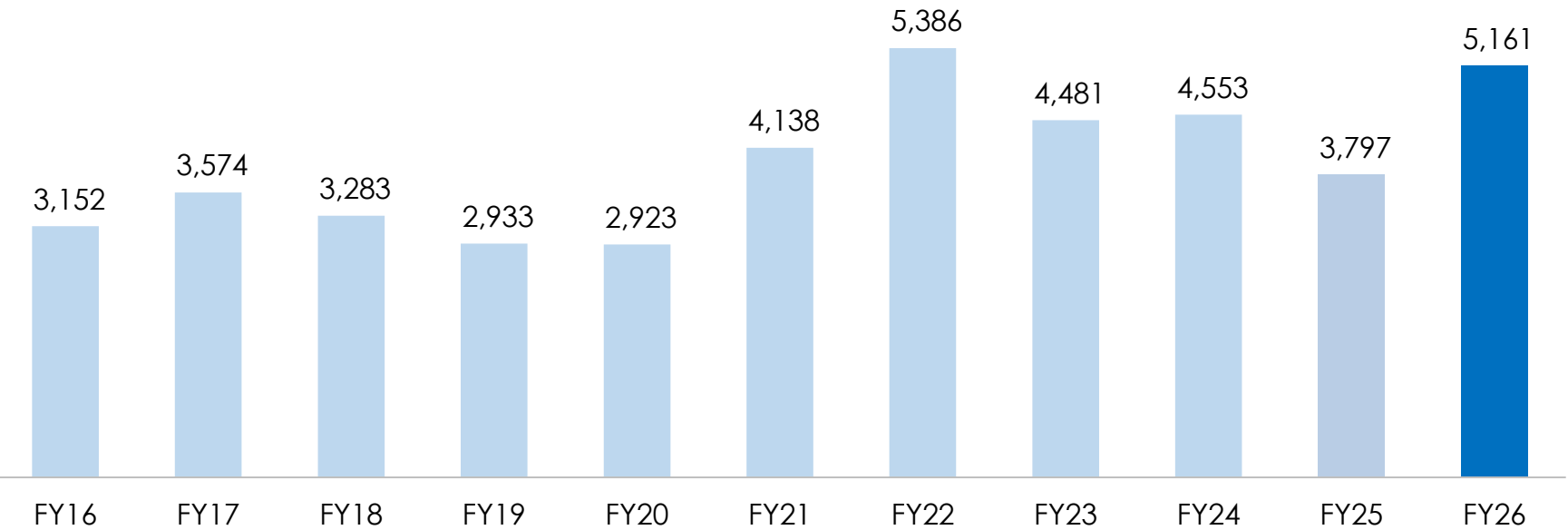
Sales Volume (k Ton)



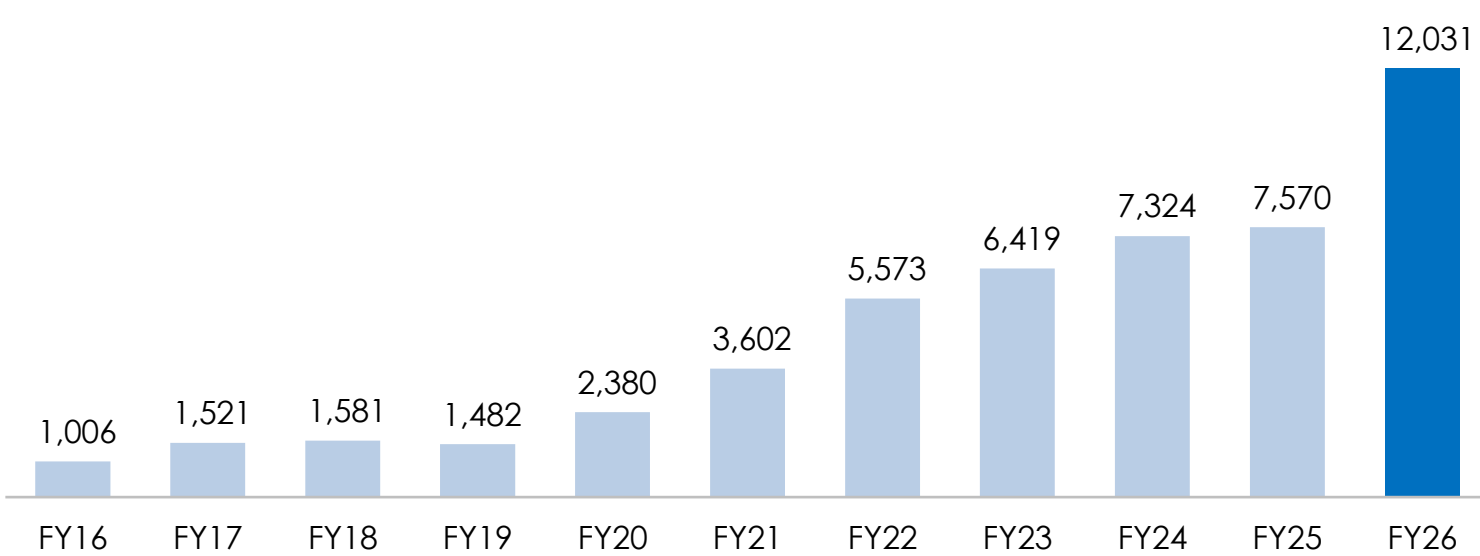
EBITDA (Rs Mn)



EBITDA/Ton (Rs)



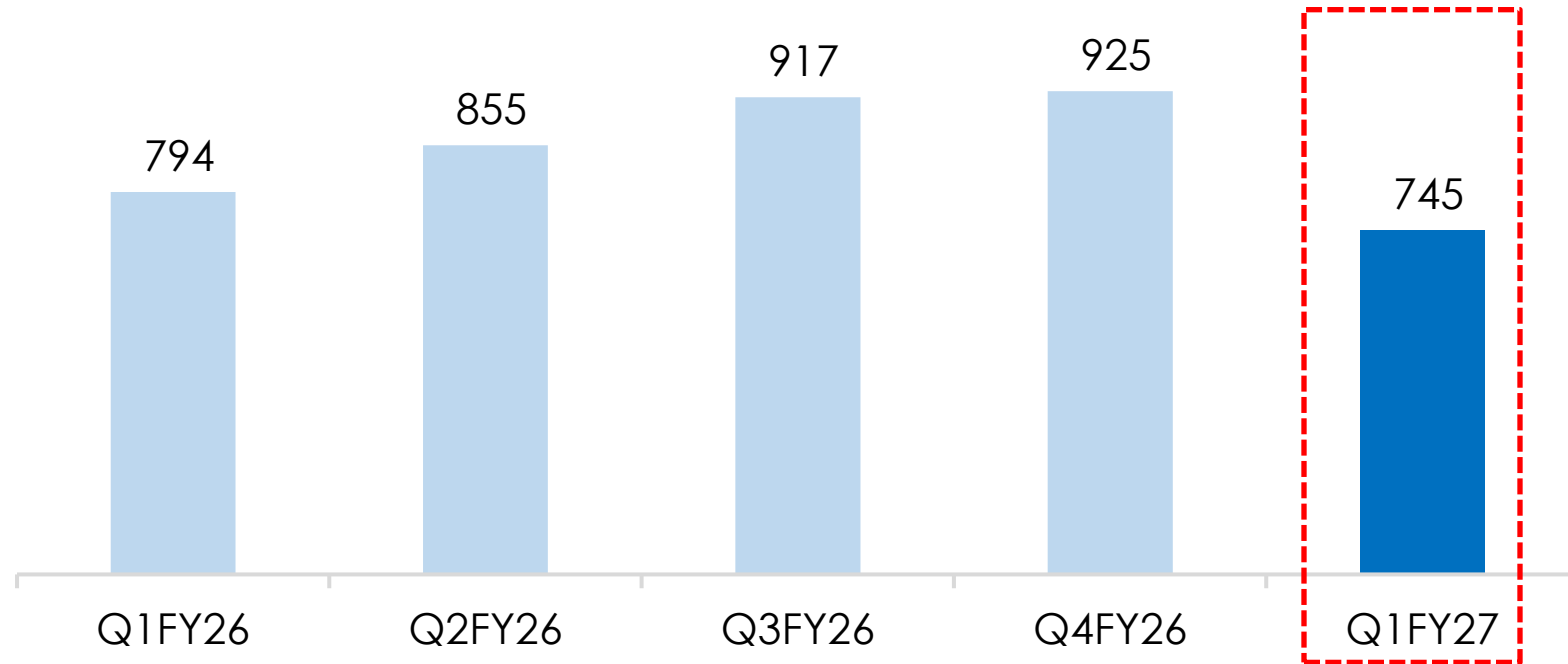
Net Profit (Rs Mn)



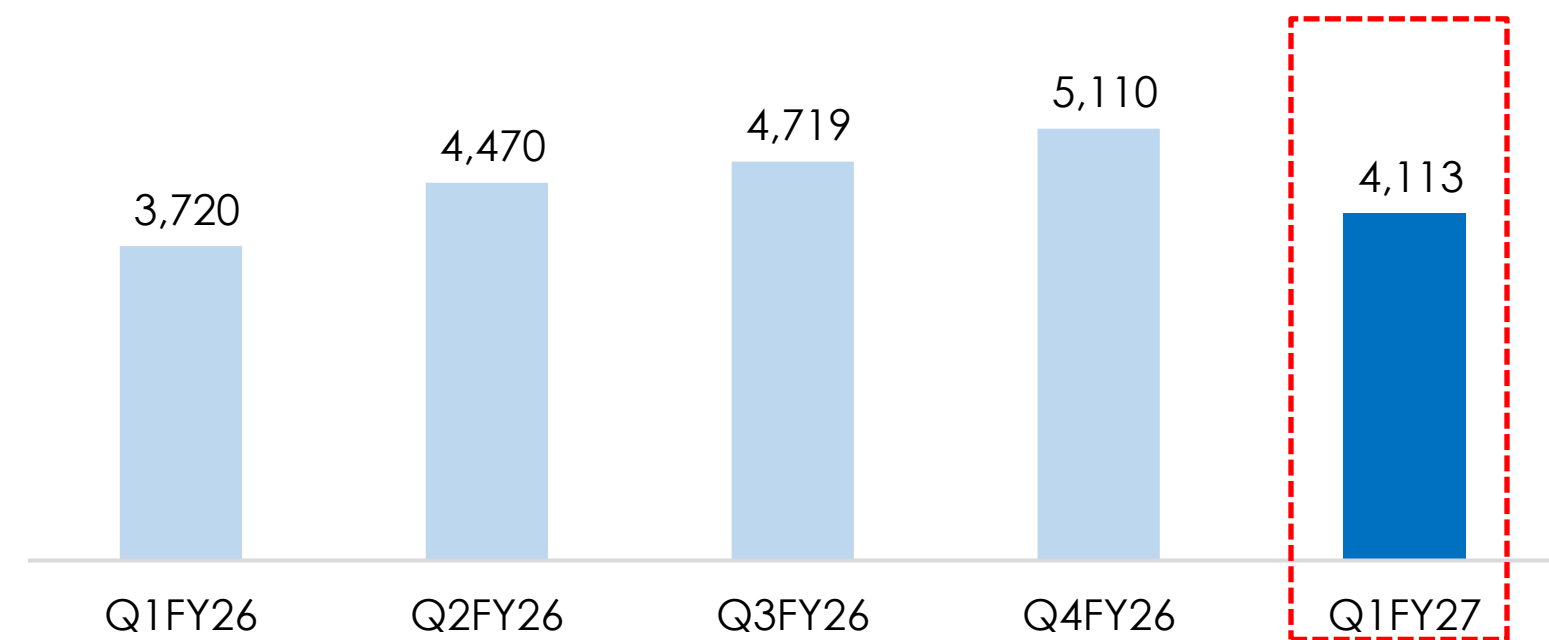
Note 1: This data is based on the Consolidated Financial data of the Company;
Note 2: Sales Volume and Financials are on consolidated basis and Net Profit is after Minority Interest

Growing Strength To Strength

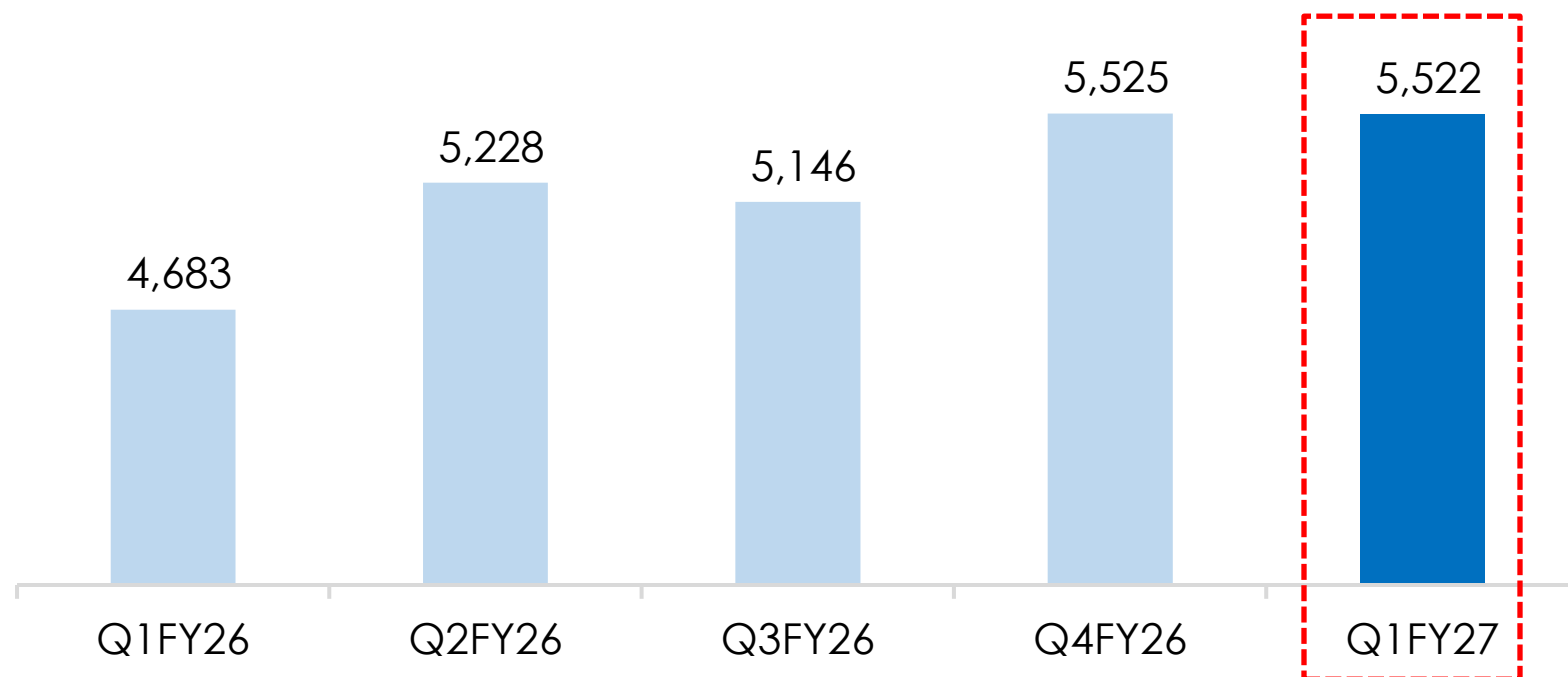
Volume (K Ton)



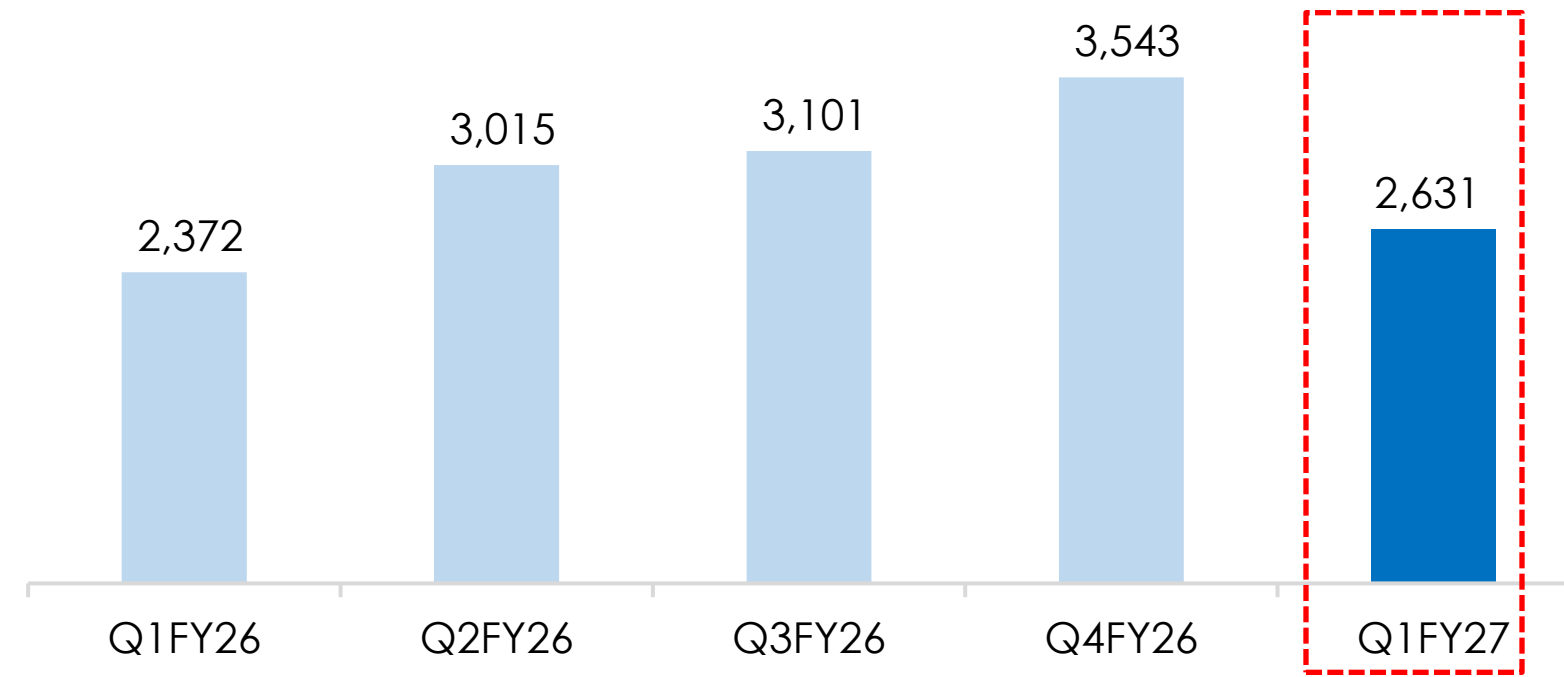
EBITDA (Rs Mn)



EBITDA/Ton (Rs)



Net Profit (Rs Mn)



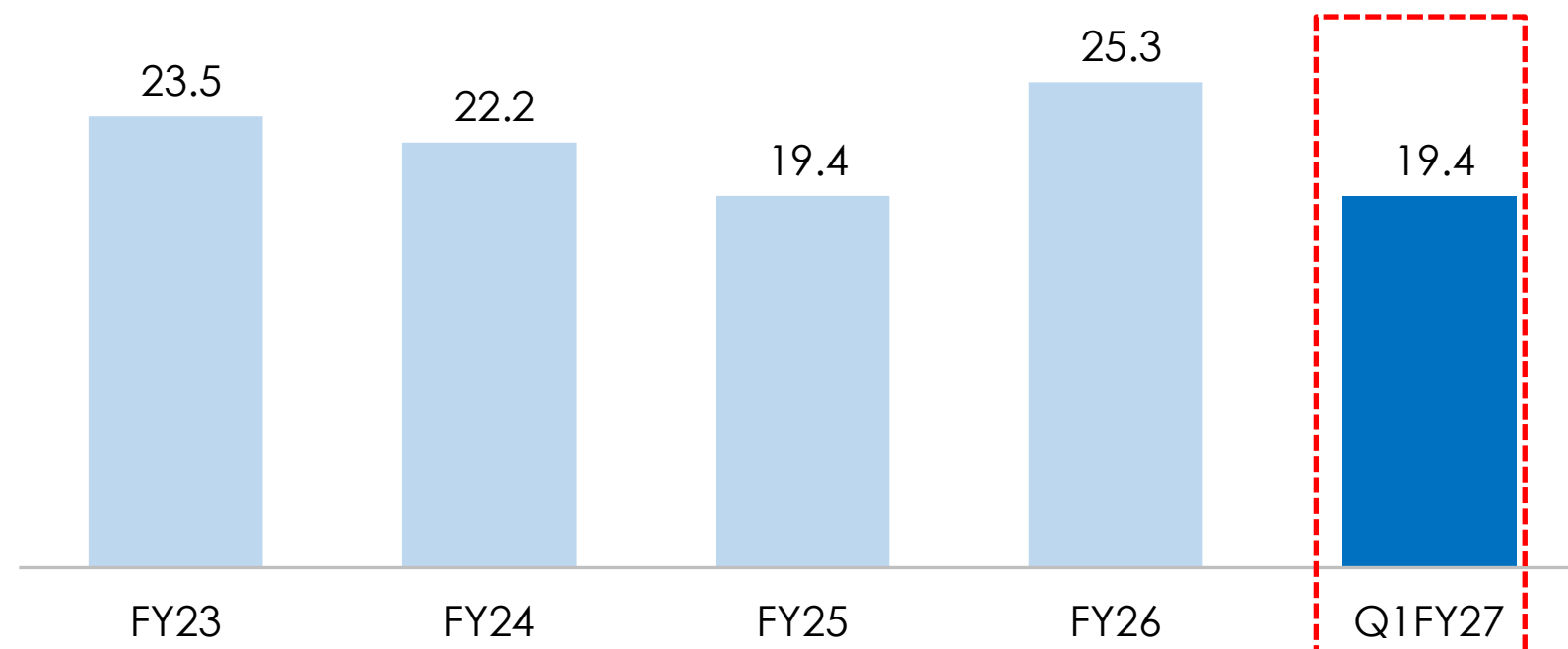
APL APOLLO TUBES

1. Sales Volume and Financials are on consolidated basis
2. EBITDA has been calculated without other income

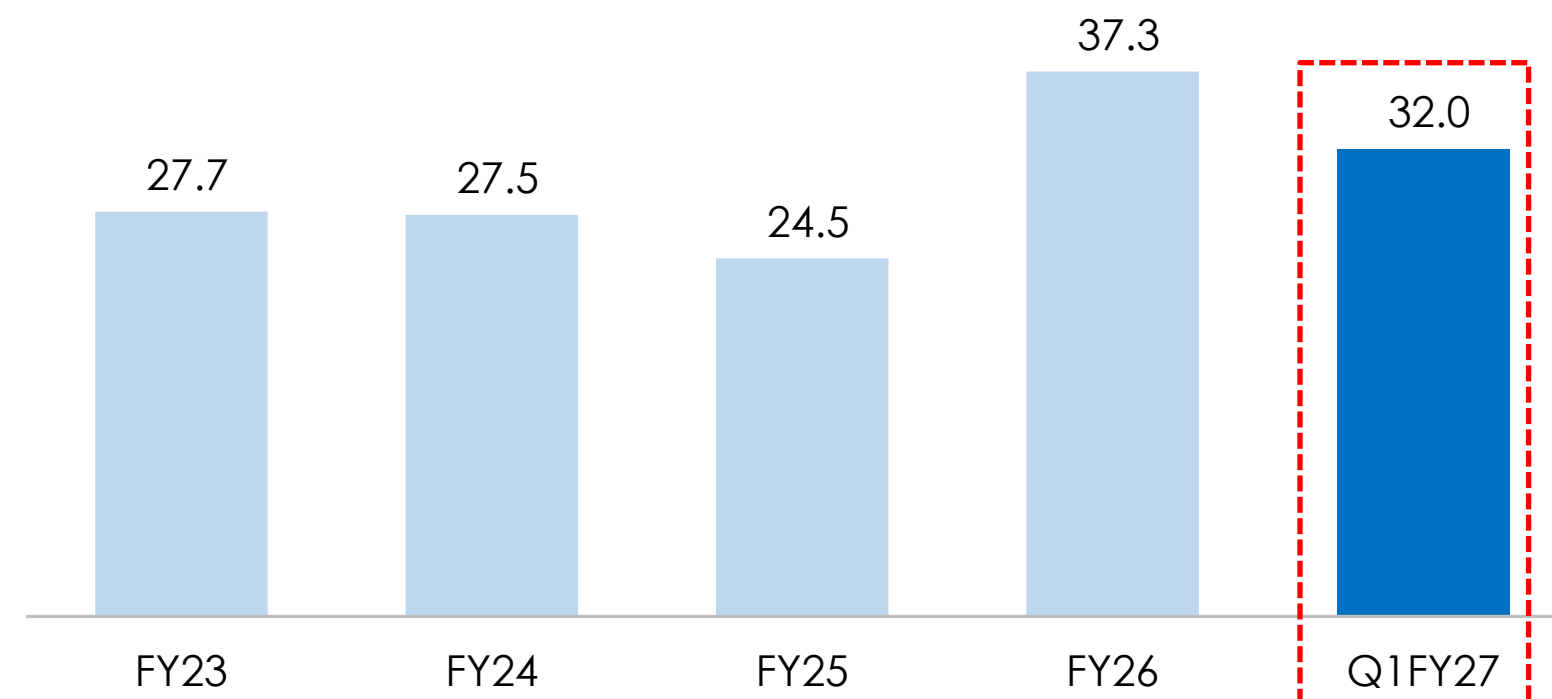
Growing Strength To Strength

APL APOLLO TUBES

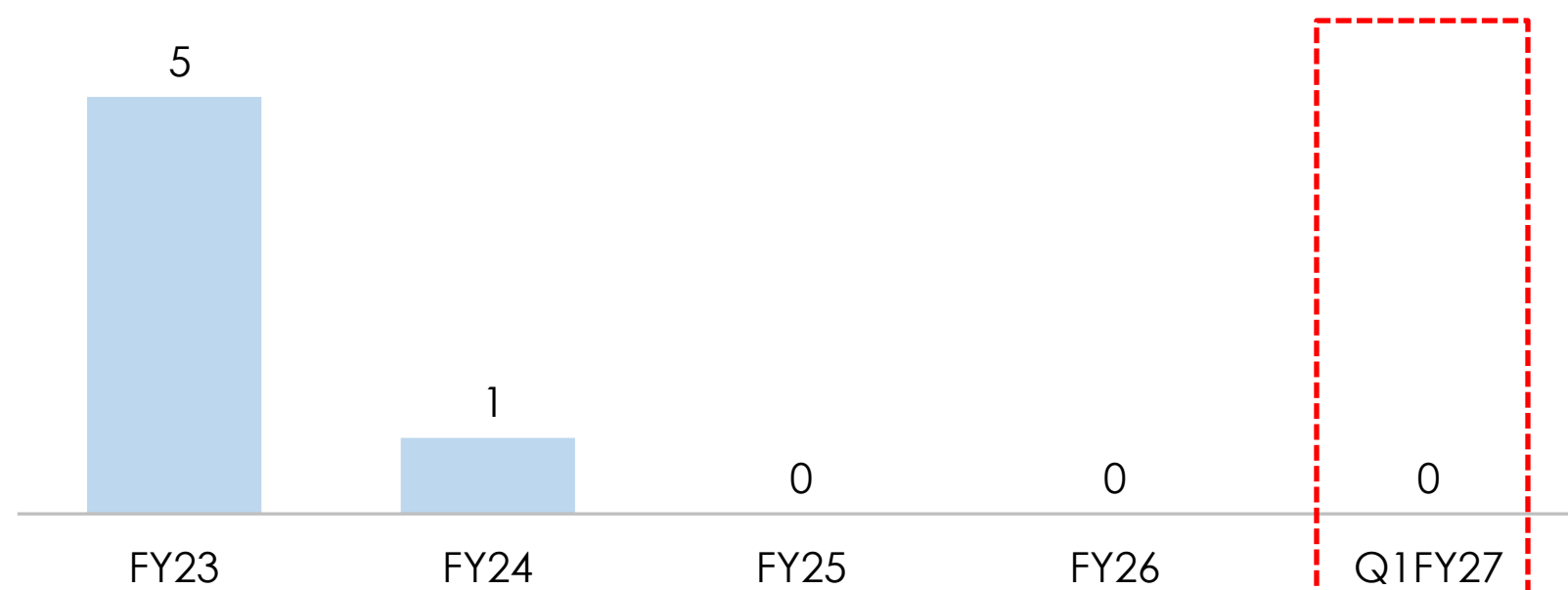
ROE (%)



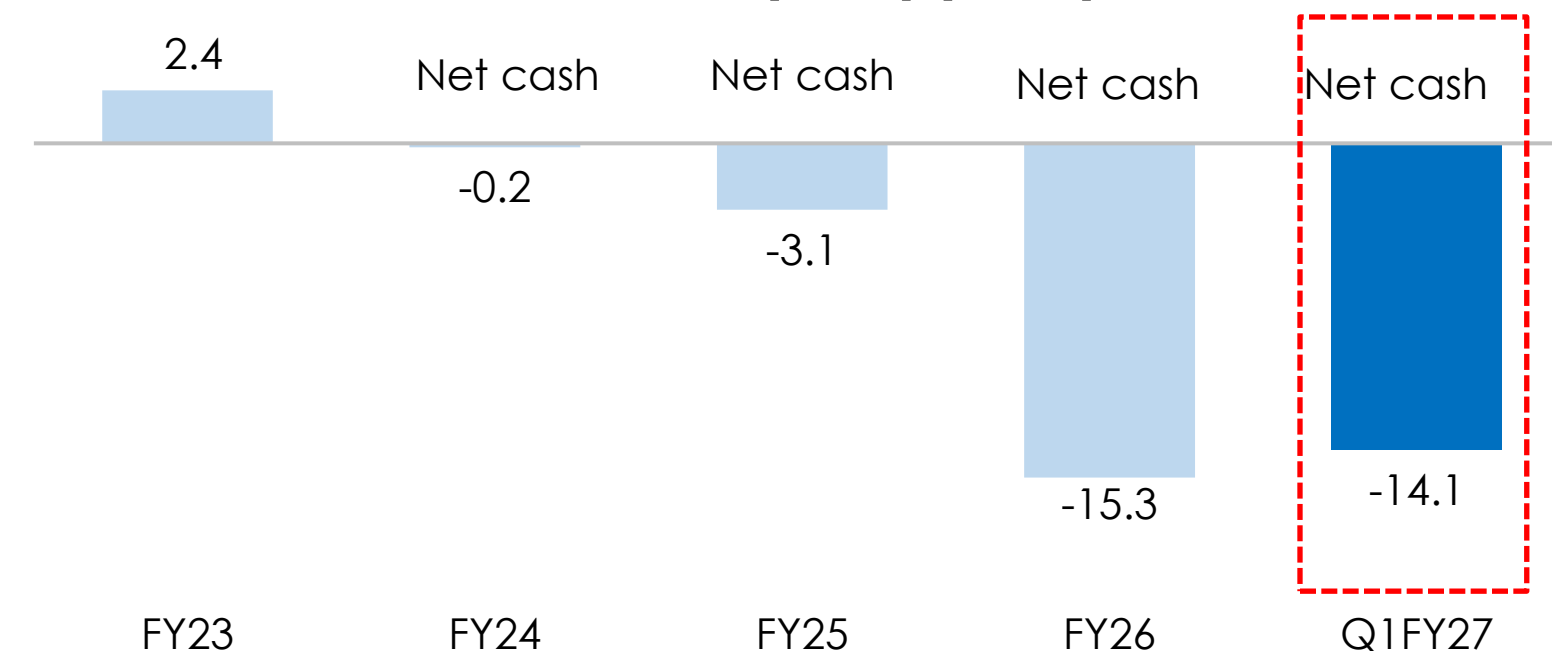
ROCE (%)



Net Working Capital Days



Net Debt/ (cash) (Rs Bn)

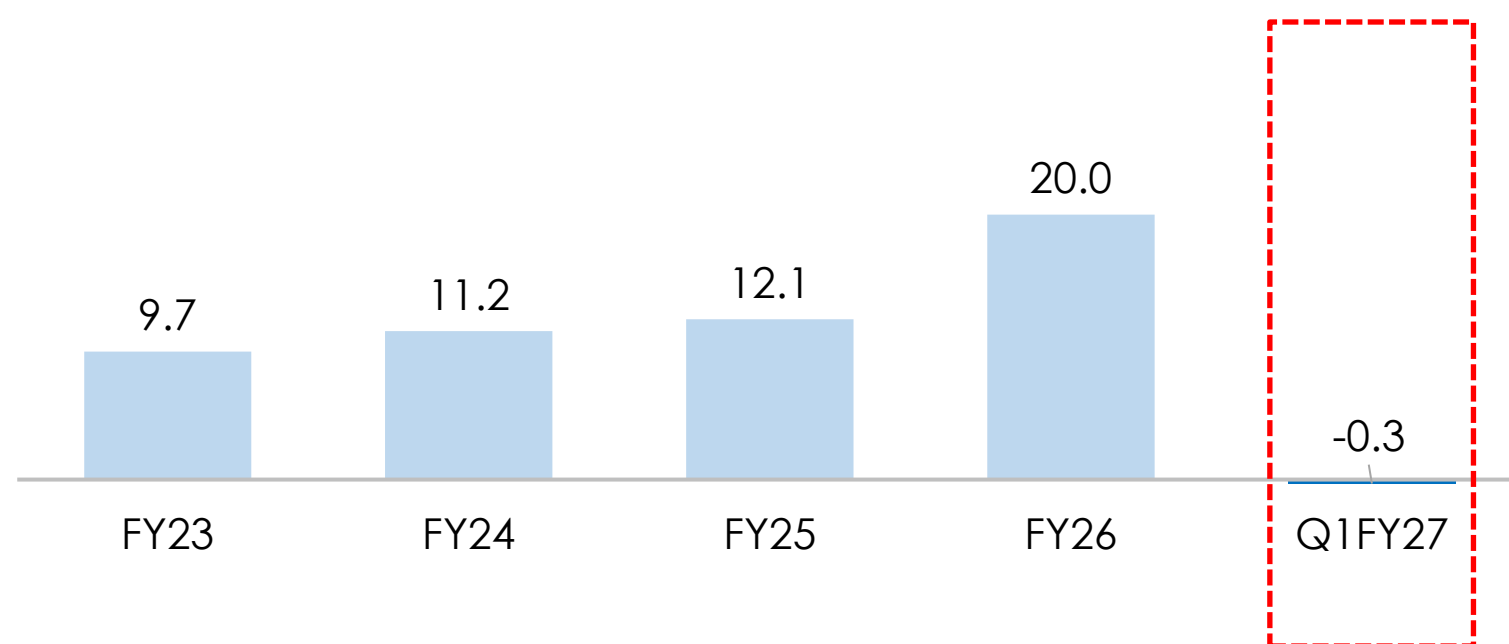


Note 1: Capital employed for ROCE is computed as Total assets less Current Liabilities & Cash

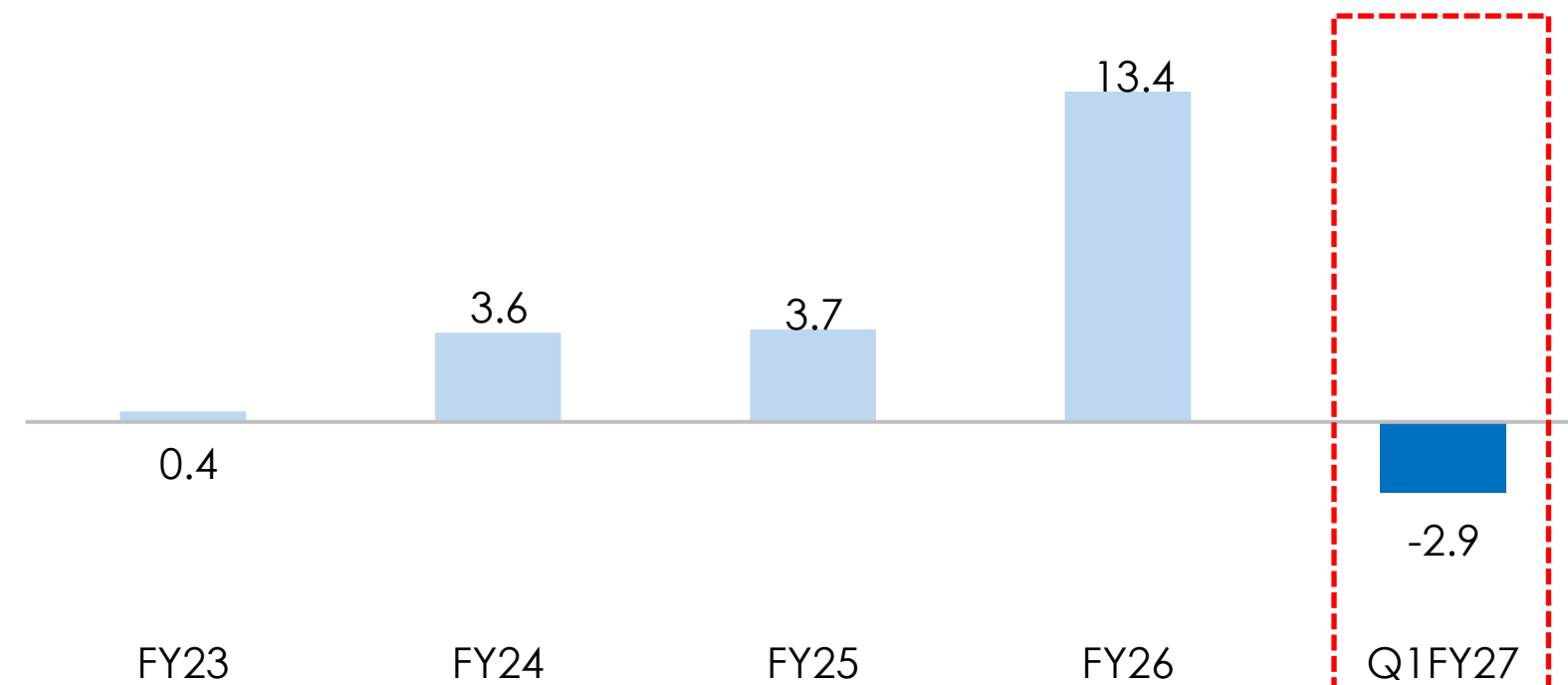
Note 2: ROCE, ROE and NWC days has been annualized for FY27 on the basis of Q1FY27 financials

Growing Strength To Strength

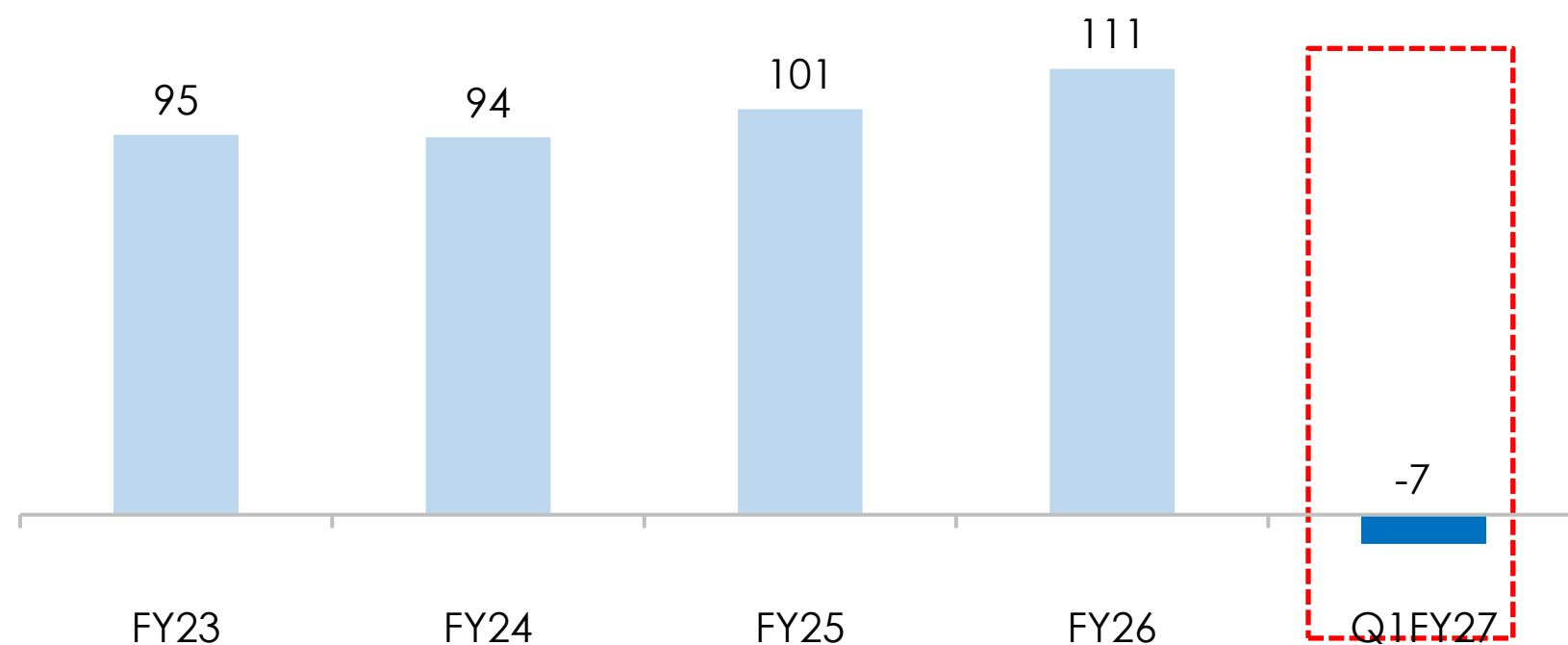
Operating Cash Flow (Rs Bn)



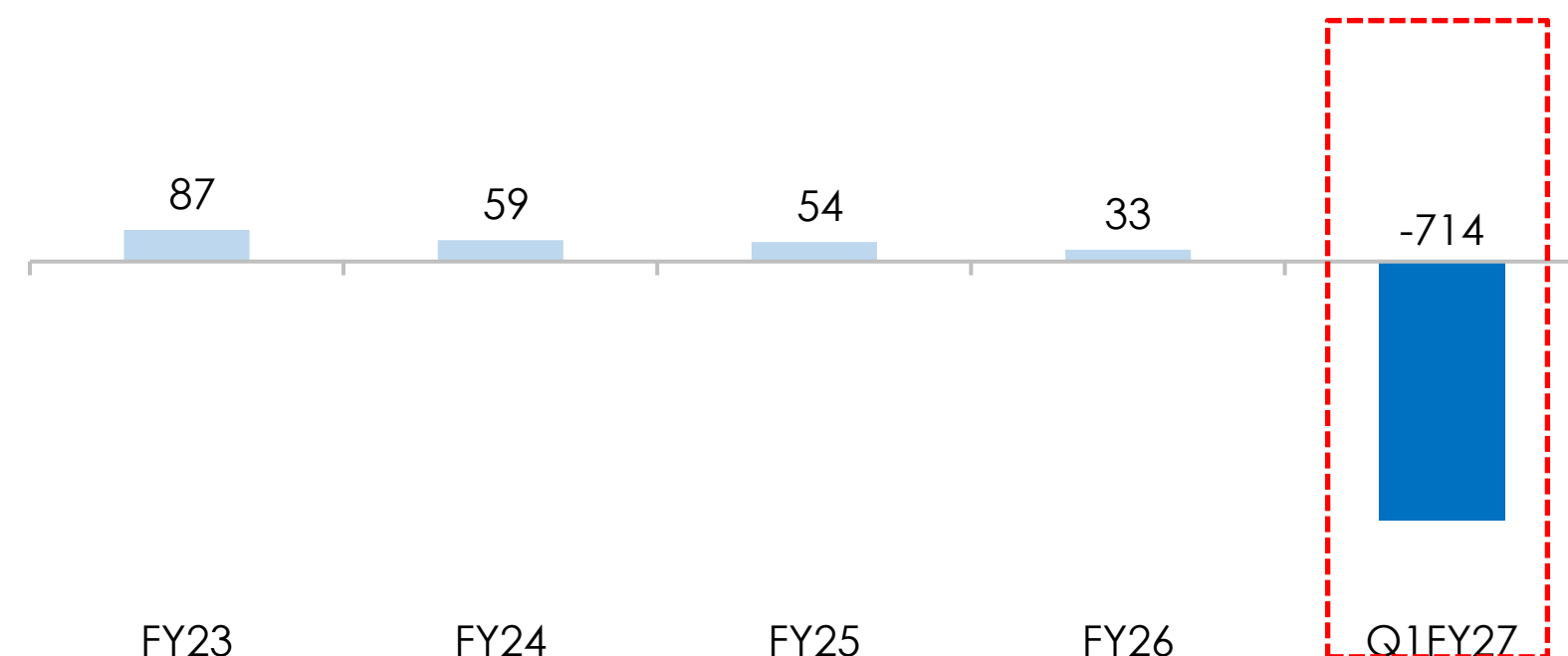
Free Cash Flow (Rs Bn)



Operating Cashflow to EBITDA (%)

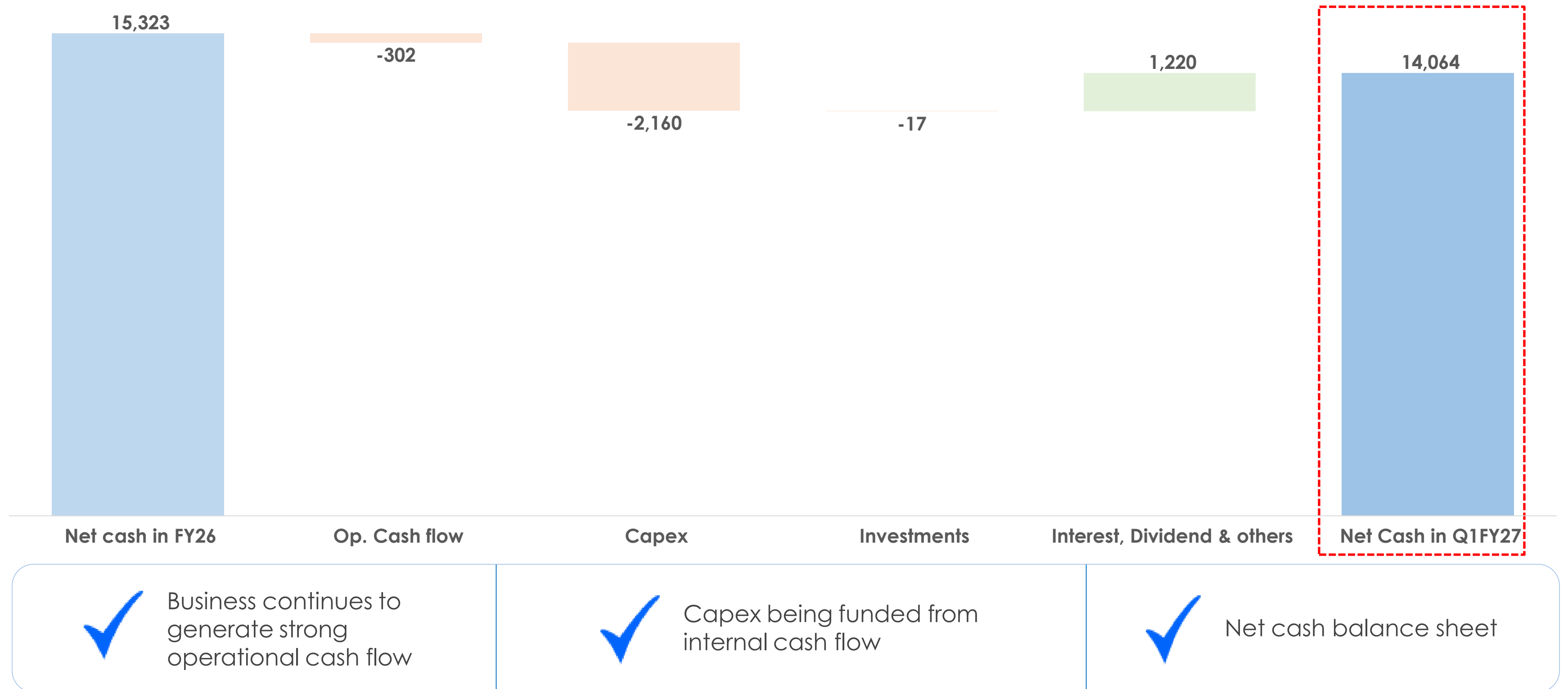


Capex to Op. Cash flow (%)



Note 1: Q1FY27 Operating Cash Flow was Rs(0.3) billion; accordingly, OCF/EBITDA and Capex/OCF ratios are not meaningful for the quarter.

Cash Flow Bridge (Rs Mn)



Profit & Loss Statement (Consol)

Particulars (Rs Mn)	Q1FY25	Q2FY25	Q3FY25	Q4FY25	Q1FY26	Q2FY26	Q3FY26	Q4FY26	Q1FY27	FY25	FY26
Sales Volume (K Ton)	721	758	828	850	794	855	917	925	745	3,158	3,491
Net Revenue	49,743	47,739	54,327	55,086	51,698	52,063	58,151	62,692	56,067	2,06,895	2,30,790
Raw Material Costs	42,697	42,419	46,623	46,964	43,803	43,413	49,007	52,680	47,168	1,78,702	1,95,090
Employee Costs	801	872	899	754	930	887	926	962	1,061	3,325	3,705
Other expenses	3,229	3,068	3,350	3,232	3,245	3,293	3,499	3,940	3,725	12,878	13,977
EBITDA	3,016	1,380	3,456	4,137	3,720	4,470	4,719	5,110	4,113	11,990	18,019
EBITDA/ton (Rs)	4,183	1,821	4,173	4,864	4,683	5,228	5,146	5,525	5,522	3,797	5,161
Other Income	247	148	216	349	256	251	247	365	395	960	1,119
Interest Cost	278	364	368	323	333	276	329	317	389	1,333	1,254
Depreciation	465	469	503	576	544	581	592	593	594	2,013	2,309
Tax	589	158	631	656	728	848	945	1,023	893	2,034	3,543
Net Profit	1,932	538	2,170	2,931	2,372	3,015	3,101	3,543	2,631	7,570	12,031

Note 1: Sales Volume and Financials are on consolidated basis

Note 2: Trading revenue for Q1FY27 was Rs 2.4Bn

Note 3: Re- grouping has been done for the sale of traded products of Rs 6.19 Bn in the previous quarters of FY26 (Q1FY26, Q2FY26, Q3FY26)

Provisional Balance Sheet & Cash flow (Consol)

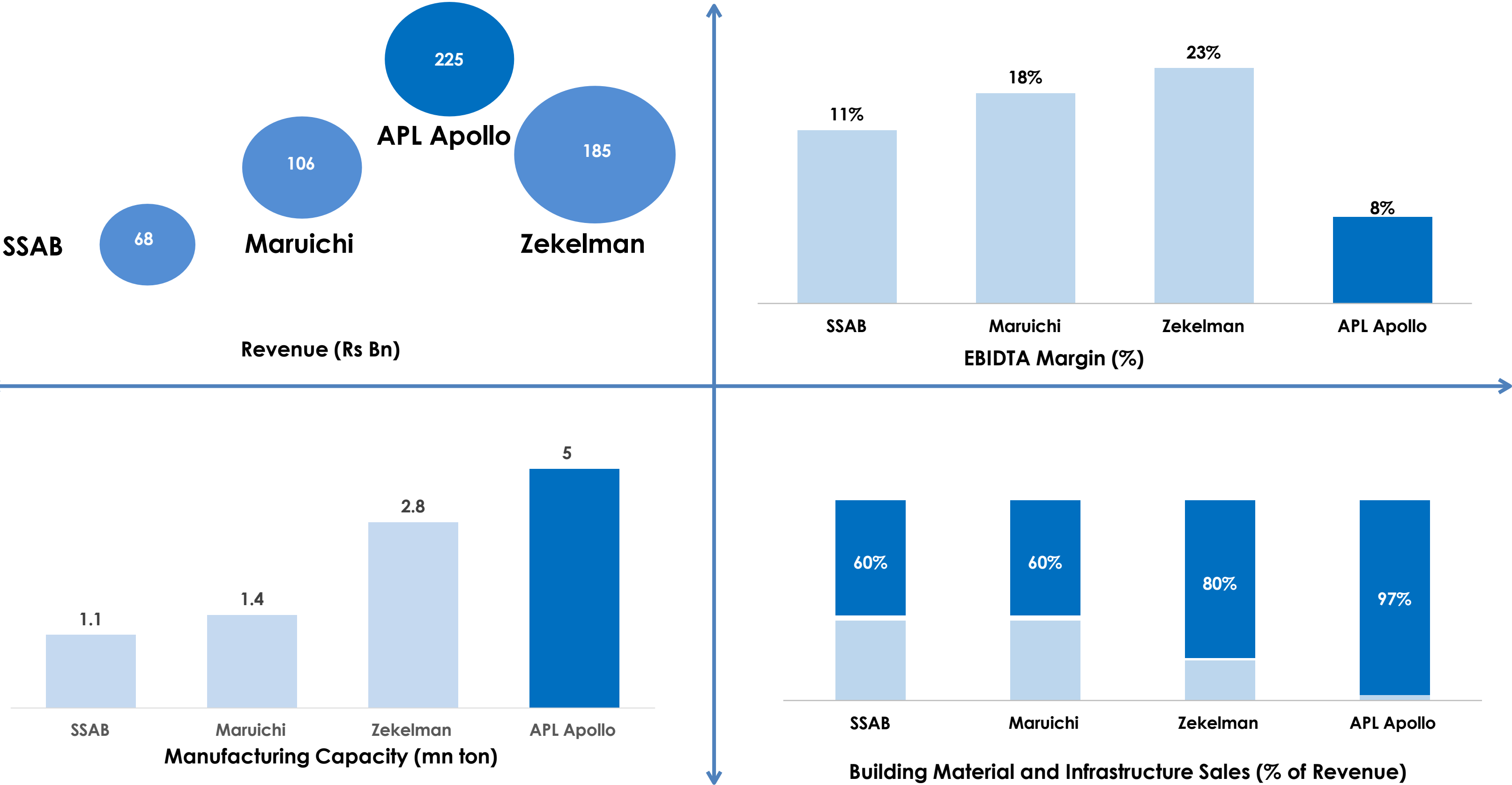
Balance Sheet - Assets (Rs mn)	FY26	Q1FY27
Cash & Bank Balance	19,847	18,362
Receivables	3,507	2,559
Inventories	14,453	19,015
Other current assets	3,274	5,714
Fixed assets (net)	40,683	42,266
Right to use Assets	1,810	1,793
Investments	485	502
Other assets/goodwill	4,273	3,249
Total Assets	88,333	93,460

Balance Sheet - Liabilities (Rs mn)	FY26	Q1FY27
Trade payables	23,683	26,240
Other current liabilities	3,087	2,667
Debt	4,525	4,293
Others	4,073	4,470
Minority Interest	0	0
Shareholders' funds	52,965	55,790
Total Equity & Liabilities	88,333	93,460

Cashflow Statement (Rs mn)	FY26	Q1FY27
EBITDA	18,019	4,113
Change in receivables	-1,026	948
Change in inventory	1,749	-4,562
Change in payables	1,313	2,557
Change in other WC	1,832	-2,860
Tax	-2,983	-893
Others/ Income	1,119	395
Operating cash flow	20,023	-302
Capex	-6,520	-2,160
Investments	1,026	-17
Interest	-1,164	-389
Free cash flow	13,364	-2,868
Dividend payments	-1,596	0
Capital increase	0	0
Others	508	1,609
Net change in cash flow	12,275	-1,259
(Net debt)/ Net cash beginning	3,047	15,323
(Net debt end)/ Net Cash	15,323	14,064

* In this presentation we have classified Fixed Deposits worth Rs11bn under cash and cash equivalents for Q1FY27 from other financial assets (due to maturity of less than 365 days)

Global Peer Benchmarking



APL Revenue is as per FY26; EBITDA Margin is as per FY26

Board of Directors

Sanjay Gupta Chairman & Managing Director

Steel Industry veteran with 3 decades of experience



Vinay Gupta Director

More than 20 years of industry experience in the manufacturing and trading pipes, tubes and sheets



Rahul Gupta Director

A promising entrepreneur with an experience of around 10 years in Steel Tubes Manufacturing



Deepak Goyal Director-Operations & Group CFO

2 decades of professional experience in steel tube industry



CK Singh Director & COO

A Mechanical Engineer with MBA and having more than 25 years of experience in the steel industry



Ashok Kumar Gupta Vice Chairman

Steel industry veteran with 4 decades of experience



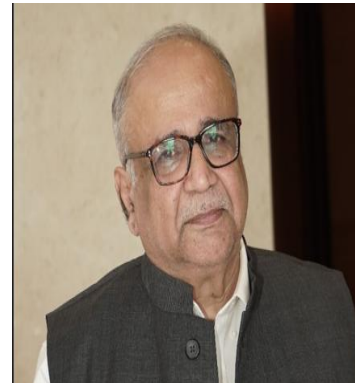
Dinesh Kumar Mittal Independent Director

Former IAS officer of 1977 batch (UP cadre) and Ex Secretary in Department of Financial Services,



H.S. Upendra Kamath Independent Director

Former CMD of Vijaya Bank. Having 4 decades experience in the Indian Banking Industry



Asha Anil Agarwal Independent Director

Former Principal Chief Commissioner of Income Tax. Having 4 decades of rich experience in the IRS



Rajeev Anand Independent Director

Board member of DIC India Ltd. | Ex-Executive Chairman of Goodyear India limited



Rakesh Sharma Independent Director

Having 35 years of experience in the banking and financial services sector. He holds a Bachelor of Science and a Master of Laws



Dukhabandhu Rath Independent Director

A banking professional with four decades of experience in the Indian financial sector



Our Leadership



Sanjay Gupta
Chairman & Managing Director



Vinay Gupta
Director



Rahul Gupta
Director



Deepak Goyal
Director-Operations &
Group CFO



Anubhav Gupta
Chief Strategy Officer



CK Singh
Director & COO



Chetan Khandelwal
Chief Financial Officer



Ravindra Tiwari
Chief Sales & Marketing Officer



Utkarsh Dwivedi
CEO - Dubai LLC



Brajesh Nahar
Director- ABPL

Thank You

**For further information,
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